

Together

anything is possible

Contributors Report 2017
September 1, 2016 - August 31, 2017

Thank You!

Your support means everything to the Lebanese American University (LAU) and our students. We extend our sincerest gratitude to you for your belief in our institution, and helping us move forward on our path of academic excellence.







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Message from LAU's President

Coming to the end of a year allows us to reflect on what has been achieved and what still needs to be done. Fortunately, this past fiscal year we accomplished so much together. While we cannot fully express our gratitude for all our supporters' generosity, this report endeavors to pay homage to the Lebanese American University's (LAU) donors who have selflessly offered their resources, expertise, and immense kindness.

Undeniably, our family of donors near and far do so much to ensure that LAU is on the path towards excellence. In quantifiable terms, we received an astounding **1,238 donations** totaling just over **\$16.5 million** during Fiscal Year 2017 that spanned from September 1, 2016 to August 31, 2017.

With these vital contributions, we are shaping students everyday through rich curriculum, thought-provoking faculty, high-tech facilities across two campuses, and countless academic and social activities and competitions, much of which are supported by our family of donors.

In addition, we are able to provide even more scholarships and financial aid to students who might otherwise not have a chance to gain a solid university education, and enjoy the greatness of our university. In fact, **4,015 deserving students** received just over **\$30 million in scholarships and financial aid** in Fiscal Year 2017 -- an astounding 14% increase in funding from 2016. Moreover, this increase meant that a greater number of students -- 10% more than last year -- were relieved from financial burdens.

What we achieved could not be possible without our invaluable supporters. Thank you for making an incredible impact on thousands of students.

Gratefully yours,



*Joseph G. Jabbra, Ph.D.
President, Lebanese American University*



Leadership *Donors*

The following are the university's Leadership Donors during Fiscal Year 2017, which spans from September 1, 2016 to August 31, 2017. These Leadership Donors have shown tremendous generosity that has made a significant impact towards education at LAU.



ALUMNI CHAPTER

Alumni Association, Abu Dhabi Chapter

BUSINESSES

Midis Group

Société Générale de Banque au Liban

UK Lebanon Tech Hub S.A.L.

FRIENDS

Adnan Kassar

Talal K. Shair

GOVERNMENT

Embassy of Norway

Embassy of the Kingdom of Netherlands

National Council for Scientific Research

U.S. Agency for International Development (USAID)

- American Schools and Hospitals Abroad (ASHA)
- University Scholarship Program (USP)

U.S. Department of State

- Middle East Partnership Initiative (MEPI)
-

ORGANIZATIONS

The Alexis & Anne-Marie Habib Foundation

Brummana High School Cultural Society

El Khalil Foundation

Hariri Foundation For Sustainable Human Development

United Nations Relief and Works Agency for Palestine
Refugees in the Near East (UNRWA)

U.S. Government Support

The following are a gift from the American people, which has made a major impact in the university's quest to secure resources that benefit the institution's students and its strategic goals.

USAID - AMERICAN SCHOOLS AND HOSPITALS ABROAD (ASHA)

with funds to be dispersed until Spring 2019

USAID - UNIVERSITY SCHOLARSHIP PROGRAM (USP)

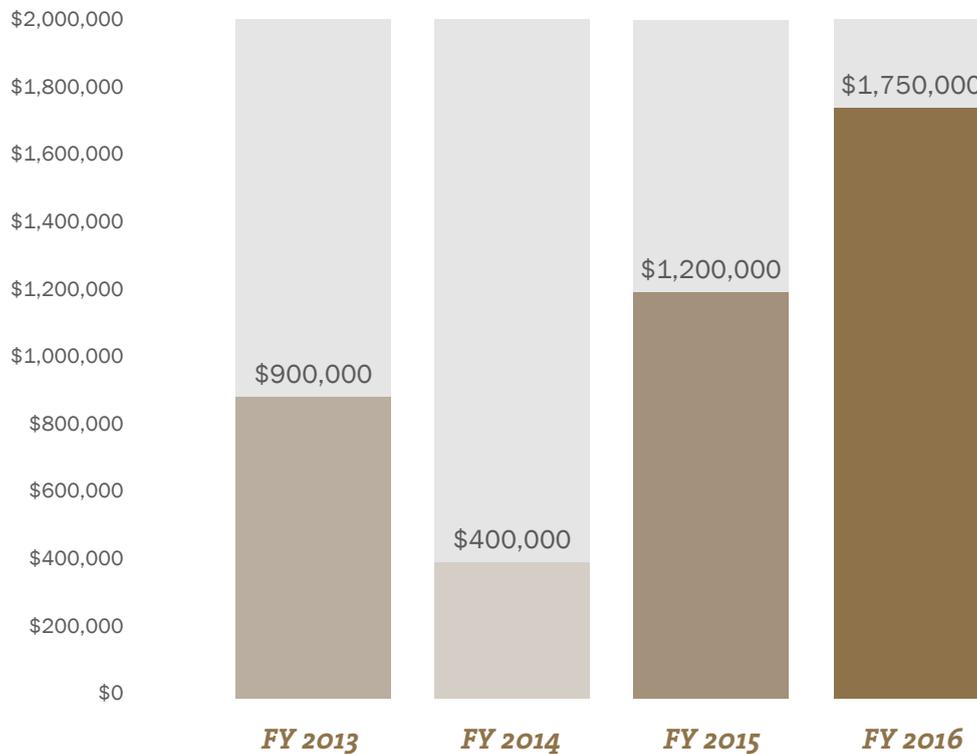
with funds to be dispersed until Fall 2023

U.S. DEPARTMENT OF STATE - MIDDLE EAST PARTNERSHIP INITIATIVE (MEPI)

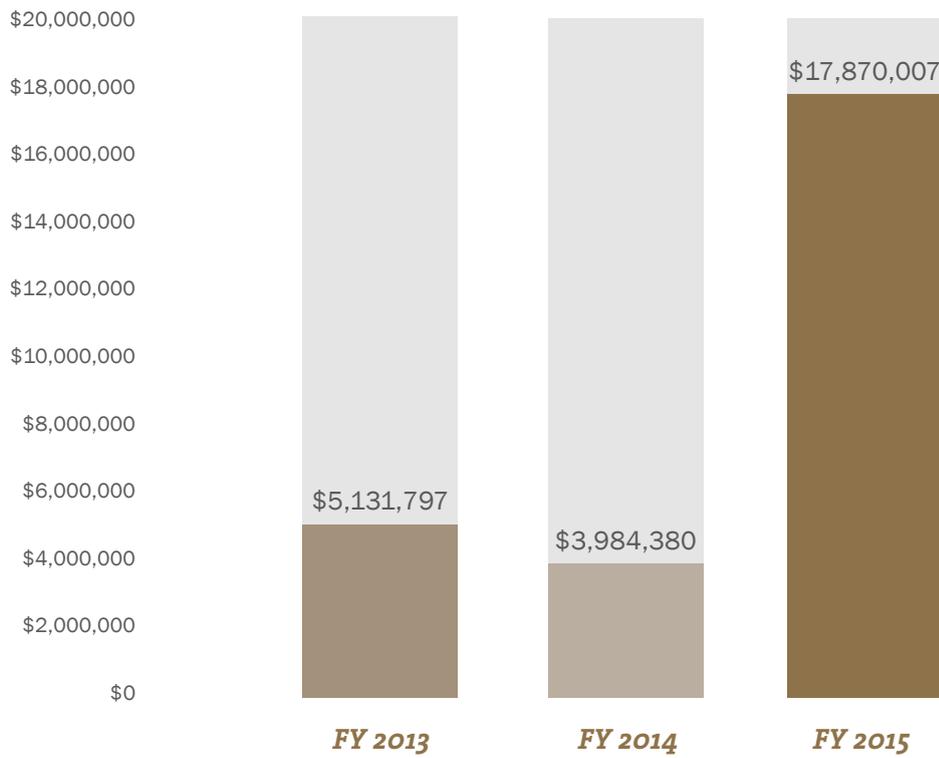
Equality for Everyone Program - with funds to be dispersed until Fall 2019

Tomorrow's Leaders Scholarship Program - with funds to be dispersed until Fall 2022

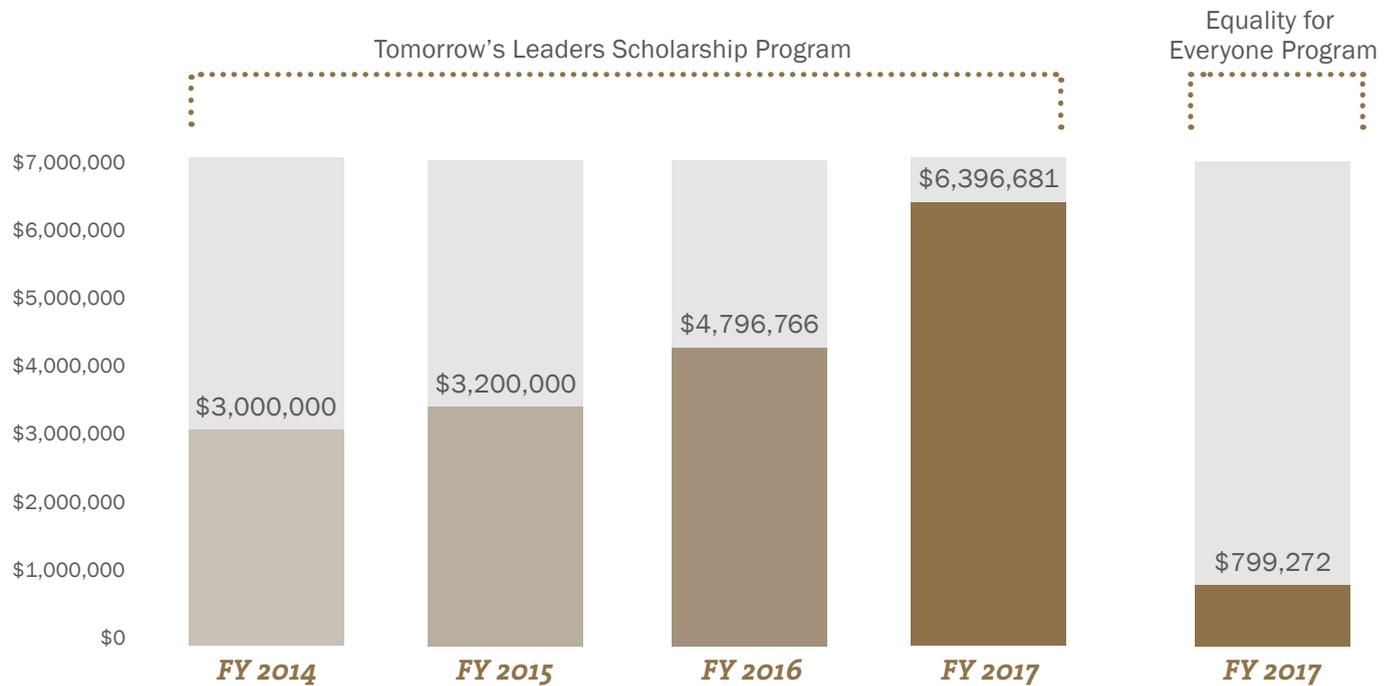
Support from USAID's American Schools and Hospitals Abroad (ASHA) Program



USAID Donations in Support of LAU's University Scholarship Program (USP)



U.S. State Department - Middle East Partnership Initiative (MEPI) Donations in Support of LAU's Tomorrow's Leaders Scholarship Program and Equality for Everyone Program



Economic Contribution

In addition to shaping the next generation of youth to be leaders, entrepreneurs, innovators, and servants of their communities to effect positive change, LAU is contributing to its own community through its daily existence. In fact, it plays a major role in the socio-economic development of Lebanon.

ECONOMIC IMPACT

As a leading national university, LAU has contributed substantially to the Lebanese economy over the years. During Fiscal Year 2016, the institution's activities poured more than \$897 million into the local market.

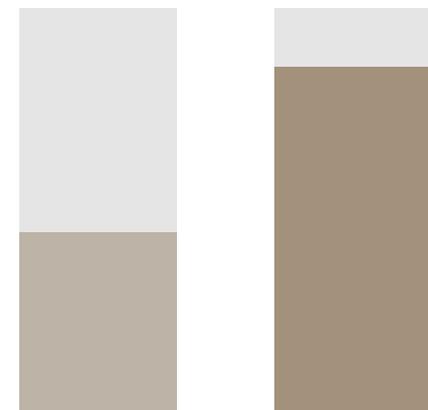
Most of LAU's revenues find their way into the economy through the university's various expenditure channels. These include salaries and benefits to employees, and payments to local businesses in exchange for goods and services, including for the maintenance and expansion of LAU's physical facilities.

A comprehensive report on LAU's economic impact can be found at <http://publications.lau.edu.lb/economic-impact/>.

LAU'S TOTAL ECONOMIC IMPACT ON THE LEBANESE ECONOMY THROUGH THE "MULTIPLIER EFFECT"

The annual expenditures of LAU on payroll, operations, construction, renovation and capital expenditures are multiplied through additional direct, indirect and induced impacts resulting in increased employment, labor income, and total economic output. By including the impact of out-of-country student spending, these expenditures are further multiplied. These impacts are highlighted below for Fiscal Year 2016:

9,570 Employment opportunities created



\$209 million
In labor income

\$897 million
In total economic output



EMPLOYING GRADUATES

LAU is proud of its ability to produce graduates who are well prepared to enter the professional world. To this end, the university employs many of its graduates for academic, operations, and support staff roles.

ACADEMIC ROLES

318

Full-time faculty

64 (20.1%)

Are LAU graduates

534

Part-time faculty

152 (28.5%)

Are LAU graduates

OPERATIONS AND SUPPORT ROLES

637

Full-time operations/
support staff

212 (33.3%)

Are LAU graduates

188

Part-time operations/
support staff

88 (46.8%)

Are LAU graduates

Student Profile

Perla Silva

Major: Civil Engineering

Graduation: Fall 2019

"I had to test materials prior to their use on site...this was exciting because we had done the same procedure in a lab situation."



Perla Silva is a third-year student pursuing a civil engineering degree at LAU. Exhibiting an aptitude for math and physics, coupled with a penchant for LEGO® structures, she is already looking to the future and has big plans for after she graduates in fall 2019.

“First, I’ll gain practical work experience and then I will seek higher education to develop knowledge in a particular area, which will most likely be earthquake engineering,” said Silva, who attributes her curiosity of civil engineering to the time she learned about the megastructure towers that exist in Shanghai, China. In addition to pursuing graduate studies, she sees herself making a big impact internationally.

“I have always wanted to be part of United Nations (UN) and United Nations Relief and Works Agency for Palestine Refugees in the Near East (UNRWA),” she explained, adding that she hopes to one day apply for a civil engineering post within those organizations.

With LAU’s rigorous and comprehensive curriculum, Silva will no doubt reach her goals. She has completed several degree specific courses and learned how to use sophisticated civil engineering software, including AutoCAD Civil 3D, Robot Structural Analysis Professional and SAP2000.

In addition, Silva has managed to land an internship with Matta et Associés—a leading Lebanese construction company.

The internship allowed Silva to put her knowledge and skills to the test while getting practical work experience. “I was sent to work on the Beit Misk project. There, I was given maps about the project. I then started learning how to read these maps and visualize things clearly on site. Once familiarized, I was tasked with watching workers and assuring construction work was done in accordance with the drawings,” Silva stated.

Describing how well prepared she was thanks to LAU, she said, “I had to test materials prior to their use on site...this was exciting because we had done the same procedure in a lab situation.”

Silva’s accomplishments would not be possible without her education at LAU and the crucial financial support she receives. “I really appreciate the scholarships and aid I received, especially since my parents could not afford the tuition fees,” Silva said.

One of the scholarships she received was through the LAU Engineering Students’ Emergency Relief Fund, a “mini campaign” launched in 2016 to raise scholarship funds for currently enrolled engineering students in critical financial need. The campaign is now in its third year and will help many more students like Silva to pursue their studies.



Volunteer Groups

PRESIDENT'S CIRCLE

The President Circle's (PC) was formed in 2012 with an aim of promoting LAU in ways outside the formal academic channels. Initiatives carried out by PC members and volunteers include cultural and social events of public interest, as well as fundraising for worthy cases such as helping needy patients at the Lebanese American University Medical Center - Rizk Hospital.

Members

- | | |
|---------------------|---------------|
| Leila Dagher | Rima Hourani |
| Hala Finj | Roula Hussami |
| Nabila Firzli | Mona Iskandar |
| Najat Ghosn | Hala Jaber |
| Doha El Zein Halawi | Neemat Kanaan |
| Siham Hamzeh | Huda Khoury |

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- | | |
|--------------|------------------|
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| Layla Nimah | Leila Kanaan |
| Najwa Rayes | Loulou Khoury |
| | Nicole Kozma |
| | Amane Makkouk |
| | Mireille Samaha |



BEIRUT FUNDRAISING GALA DINNER ORGANIZING COMMITTEE 2016

The Beirut Fundraising Gala Dinner Organizing Committee consists of community members, supporters, and friends of the university who each year provide their creativity, dedication, and expertise to help LAU put on an unforgettable event that benefits students. With the committee members' valuable support, the gala raises significant funds each year, all going towards the Gala Dinner Endowed Scholarship Fund.

Members

Yasmina Sidani Ariss
Loubna Asmar

Mona Bawarshi
Nada Bdeir

Leila Chaaban

Leila Saleeby Dagher

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Nassib Nasr

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Mona Sidawi

Dania Tannouri



Naming a Seat or Bench at LAU

Since 2010, LAU alumni, faculty, and staff have enjoyed the opportunity to make a donation that allows them to leave a lasting legacy on the university’s campuses through its Seat and Bench Naming Campaign. Seats available for naming are located in Irwin Hall Auditorium in Beirut and Selina Korban Auditorium in Byblos, with benches dispersed across both campuses.

The following contributors made generous donations towards naming one or more benches or seats at LAU.

NAMING A BENCH AT LAU

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Rony M. Zeenny

Phonathon 2017

Since 2014, the university has conducted a student-led Phonathon that involves calling between 800 to 1,000 alumni worldwide per year to secure pledges. The initiative runs for five weeks in the spring and gives alumni a way to give back and play an important role in the university's future. The following contributors made generous donations towards the 2017 Phonathon.

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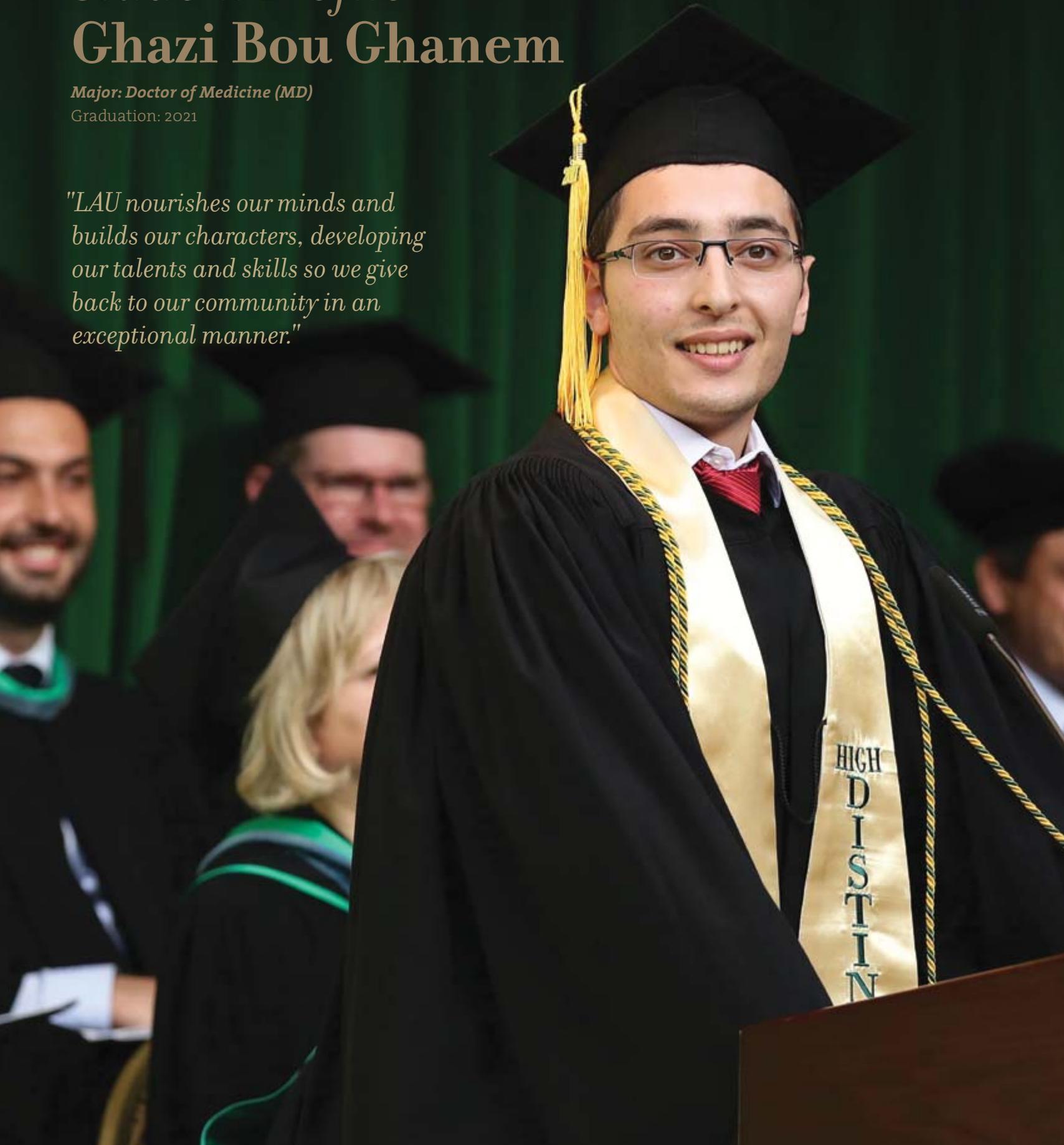


Student Profile **Ghazi Bou Ghanem**

Major: Doctor of Medicine (MD)

Graduation: 2021

"LAU nourishes our minds and builds our characters, developing our talents and skills so we give back to our community in an exceptional manner."



First-year medical student Ghazi Bou Ghanem has no doubts that studying medicine will lead him to the life he wants, built around constantly expanding his knowledge and giving back to the community.

"Medicine necessitates a balance between a scientific mind and a humane soul," he explained. "The former can be inspired and challenged to learn, improve and excel in this field of ever-expanding medical knowledge, but the latter will mature with the unique experience of serving humanity for a better world."

While Bou Ghanem has yet to gain all the unique experiences that will allow him to best serve society, he is well on his way to nurturing his scientific mind.

"LAU cultivates in us the tools to achieve our goals. In five years, I will be doing my residency. In 10 years, I will be practicing my career as a physician, serving humanity and science," said Bou Ghanem.

Indeed, LAU's Gilbert and Rose-Marie Chagoury School of Medicine's rigorous and comprehensive program is ensuring that Bou Ghanem will be equipped with what he needs to reach his ambitious goals. However, Bou Ghanem stresses the other important benefits of an LAU education.

"LAU nourishes our minds and builds our characters, developing our talents and skills so we give back to our community in an exceptional manner," explained Bou Ghanem, whose High Distinction earned him the Valedictorian spot when he graduated from LAU with a BS in Biology in 2017. He also received the prestigious LAU President's Award for his achievements.

His yearning to gain experience that will help him best serve humanity has led him to contribute to various on- and off-campus extracurriculars. He is an active volunteer with LAU's Medical Student Association and the Lebanese State Alumni Community Mount Lebanon II Chapter, where he serves as secretary.

Bou Ghanem's educational success and active community engagement largely stem from LAU's emphasis on shaping inquisitive, civically minded leaders. He considers himself fortunate, but also recognizes the role played by scholarships and financial aid, which allowed an LAU education to become a reality for him. "Without scholarship aid at LAU, I would have had to seek knowledge at another university," he stated.

Bou Ghanem is one of thousands of students who receive merit and/or need-based financial support from LAU. The university strives to ensure that all academically deserving students have a chance to pursue their education and continues to raise funds for scholarships so that more students like Bou Ghanem can achieve their goals.

Senior Class Gift 2017

The university's Senior Class Gift Program launched in 2012, and involves planting class trees that allow graduating students to truly leave a mark on their university's campuses. Through seniors' small donations to participate in the Plant Your Class Tree Campaign — with proceeds going towards scholarships at LAU — the initiative not only further beautifies campus grounds, but plays an important role in students' development by instilling the value of giving back.

The following contributors made generous donations towards the 2017 Senior Class Gift Program.

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 Nour K. Abou Darwiche
 Hesham M. Abou El Nasr El Yafi
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“The generosity of our donors helps to sustain and expand scholarships, faculty support, research initiatives, student activities, and many other important areas at LAU.”

Beirut Annual Fundraising Gala Dinner 2016

Since 2012, LAU began holding its annual Fundraising Gala Dinner in Beirut, Lebanon. Each year the event draws together the university's most important supporters, friends, and alumni from around the region to celebrate LAU's accomplishments, made possible by its generous donors. The inaugural gala raised an impressive **\$7.5 million**, and the successive events have had excellent fundraising results, all in support of the **Gala Dinner Endowed Scholarship Fund** to educate needy and deserving students.

The 2016 gala celebrated the close of the university's \$100 million Fulfilling the Promise campaign, which was achieved one year ahead of schedule, raising a total of **\$103,995,135 — just \$4,865 shy of \$104 million**. This feat was **made possible through 6,245 donations from 3,733 supporters** including alumni, friends, and corporations, among many others. The 2016 gala was also special thanks to a **\$3 million pledge** from philanthropist and businessman Fouad Makhzoumi to establish the **Fouad Makhzoumi Center for Innovation**.

The following contributors made generous donations towards the 2016 gala dinner celebration with proceeds going towards the Gala Dinner Endowed Scholarship Fund benefitting needy and deserving students.

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New York Annual Fundraising Gala Dinner 2016

In order to honor LAU's supporters in North America, including alumni based there, LAU began hosting an annual New York Gala Dinner in 2010. The 2016 gala brought together hundreds of supporters to celebrate their devotion to the institution and recognize LAU's latest achievements. More importantly, the proceeds from the gala dinner -- and all previous ones -- went towards LAU's Institute for Women Studies in the Arab World (IWSAW).

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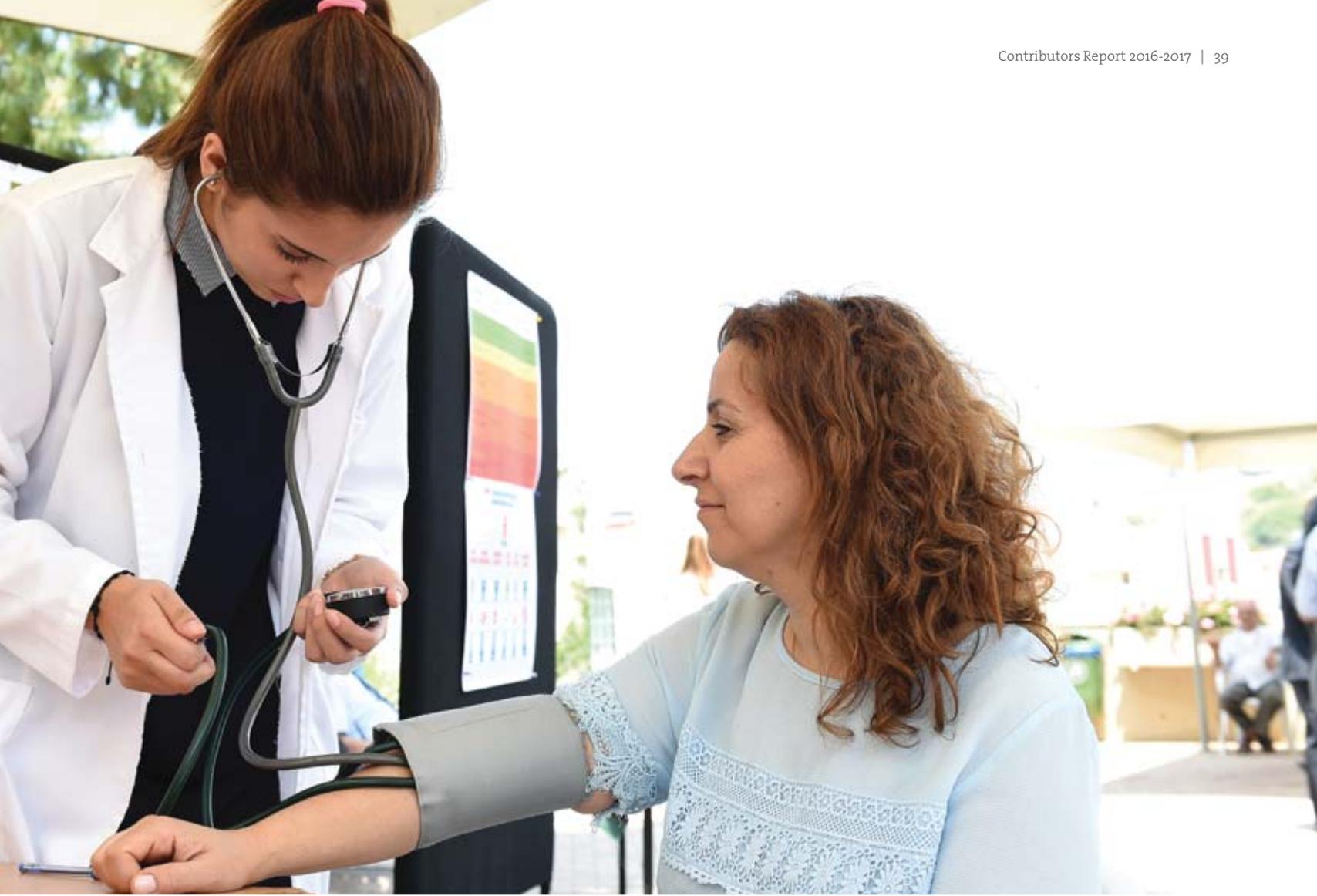
Industry Giving Back

Throughout the year the university holds rich educational events for students and the greater community, oftentimes including industry professionals to share their expertise and skills.

These events would not be possible without the following generous corporations, organizations, and professionals who contributed during Fiscal Year 2017.

<i>AACSB Conference at LAU</i>	Nabil Bustros
<i>Alumni Office - Events and Activities</i>	Bank of Beirut
<i>ASME / IIE Activities</i>	ASME International Fincorp Engineering SACCAL Holding S.A.L.
<i>Annual Symposium on the Teaching of Writing in Lebanon</i>	All Prints Distributors & Publishers
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<i>International Dance Day Festival</i>	Credit Libanais Sal Municipality of Jbeil Victory Byblos Hotel & Spa



Impactful Collaborations

LAU carries out various collaborations to benefit areas of the university that best serve students and the community. During Fiscal Year 2017, the School of Architecture and Design embarked on a large-scale fashion show event to mark the first graduating class' completion of their Bachelor of Arts in Fashion Design program in collaboration with ELIE SAAB and the London College of Fashion.

More than 150 outfits were modeled at the FIRST Runway Fashion Event, held in a disused textiles factory in Beirut, which projected a Lebanon that is vibrant, eclectic, energetic, joyful and above all adventurous. The impressive garments were showcased in front of Elie Saab, London College of Fashion representatives, dignitaries, fashionistas and proud parents.

In addition to allowing students' to display their talent, the fashion show served to demonstrate the importance of industry and academia working together to ensure students are equipped with the relevant knowledge and skills to succeed in the professional world.

This fashion show was made possible by the following supporters' contributions.

FIRST RUNWAY FASHION EVENT

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“LAU is better able to carry out its strategic initiatives and fulfill its mission thanks to its remarkably generous donor community.”





Diplomatic Support

For the first time, support from embassies played a major role in helping LAU put on more cultural and educational activities during Fiscal Year 2017. This was the result of the Office of Development's focus this year on collaborating with diplomatic missions and linking them with university faculty and staff to create rich student activities. From off-campus plays held free-of-charge in Nabatieh and Tripoli to numerous workshops and lectures, the Embassies of Norway, Switzerland, Brazil, and Italy, as well as the Italian Cultural Institute contributed considerable resources towards programming and student activities this past academic year. Maintaining these new relationships, and creating more opportunities and student activities each year with these diplomatic entities will be a key priority for the Office of Development moving forward.

60TH ANNIVERSARY OF THE TREATIES OF ROME CONFERENCE

On the 60th anniversary of the European Union in March 2017, European diplomats gathered along with students and faculty at LAU to discuss the main achievements and challenges faced by the bloc. The Office of Development spearheaded the lecture, connecting the Delegation of the European Union and the Italian Cultural Institute (affiliated with the Italian Embassy in Lebanon) with the university's political science faculty to launch this event.

TRANSLATION WORKSHOP AT THE DEPARTMENT OF HUMANITIES

In March 2017, the B.A. in Translation program collaborated with the Embassy of Switzerland to Lebanon to bring together professional translators and students to discuss the latest trends in the field of medical and legal translation. This two-day event was led by the Office of Development who linked translation faculty with the embassy staff who contributed knowledge and financial resources to ensure a rich workshop.

CAN'T PAY? WON'T PAY! PERFORMANCES OUTSIDE BEIRUT

During April 2017, LAU was able to take its Can't Pay? Won't Pay! theater production off campus to Tripoli and Nabatieh, with free admission to all. This cultural initiative was made possible by the Italian Cultural Institute's generous sponsorship. With more than 200 coming out to see the play in Tripoli, and around 100 attendees in Nabatieh, the play was met with enthusiasm, and a great deal of curiosity. Many audience members stayed after the performance to have in depth discussions with the actors, staff, and to explore the stage.

MEDIA AND DIGITAL LITERACY ACADEMY OF BEIRUT (MDLAB)

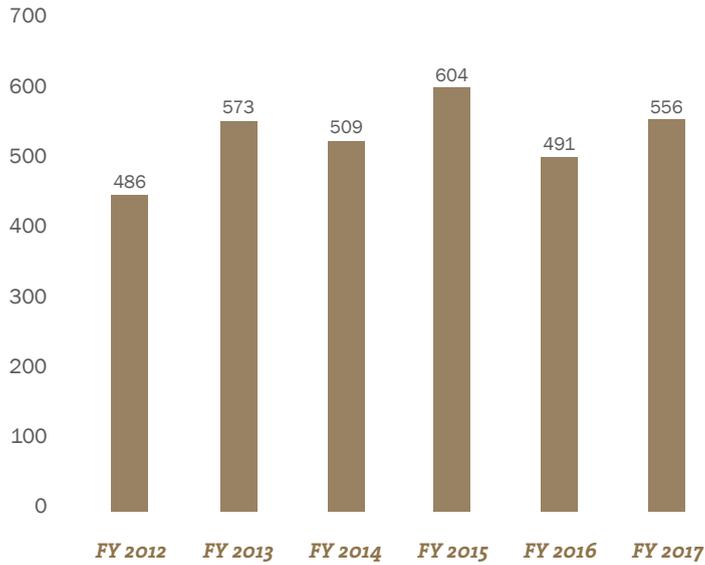
In August 2017, the LAU Institute for Media Research and Training hosted the fifth annual Media and Digital Literacy Academy of Beirut (MDLAB). The two-week event was made possible by a major gift from the Embassy of Norway to Lebanon and gathered students, journalists, activists and academics who came together for lectures, workshops, discussions and film screenings, dedicated to digital safety, social media privacy, cultural identity and ethical data management, among numerous other topics.

IMAGINE SUMMER CAMP 2017

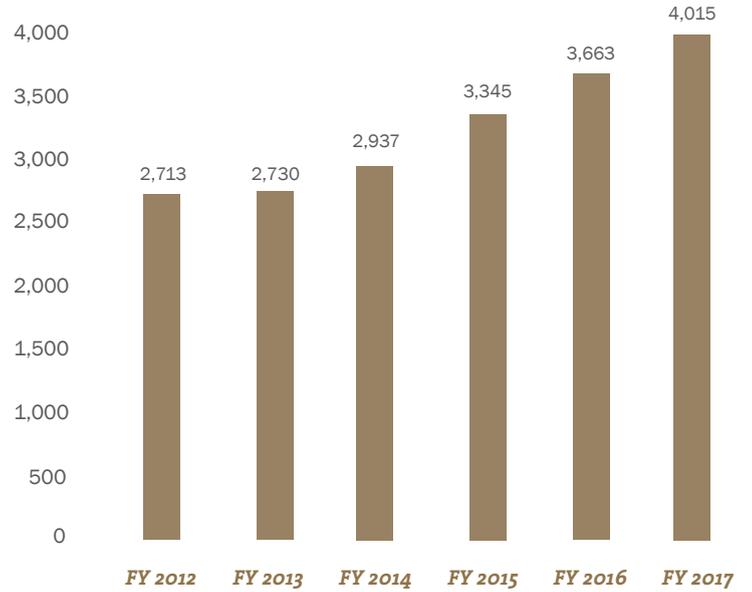
The Performing Arts Program at the Department of Communication Arts launched the first performing summer arts camp in the Arab region in July 2017 with the support of the Embassy of Brazil in Beirut, which generously provided workshop instructors. The annual Imagine Summer Camp is a two-week camp that aims introduce a new way of arts education to youth in grades 6 through 11 through creative, hands-on learning and collaborative projects as campers work toward performances for their families to enjoy at the end of camp.

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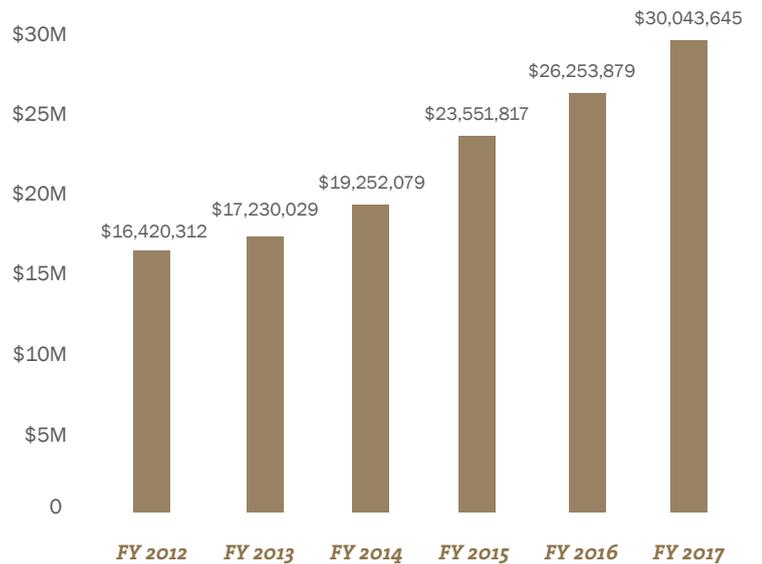
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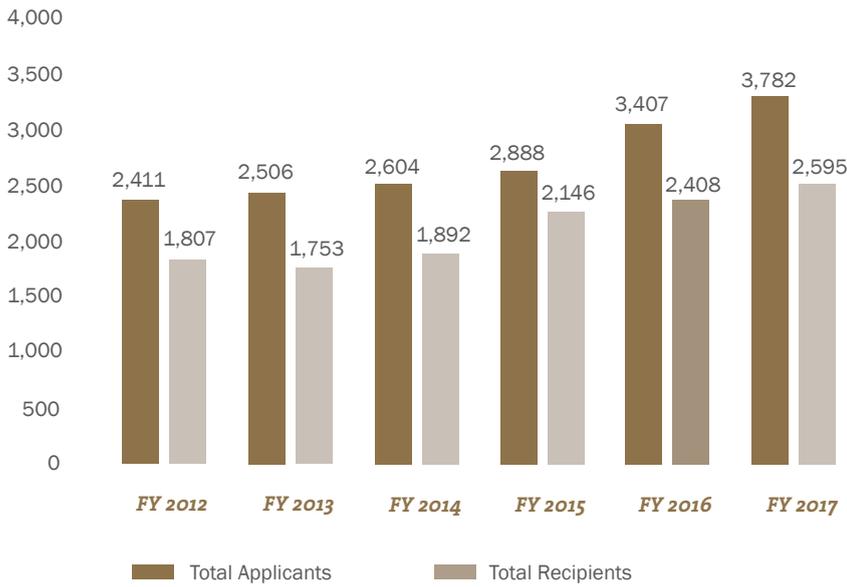
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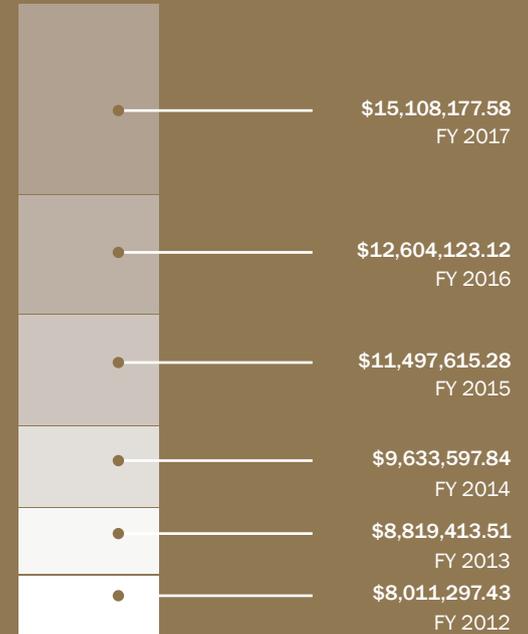
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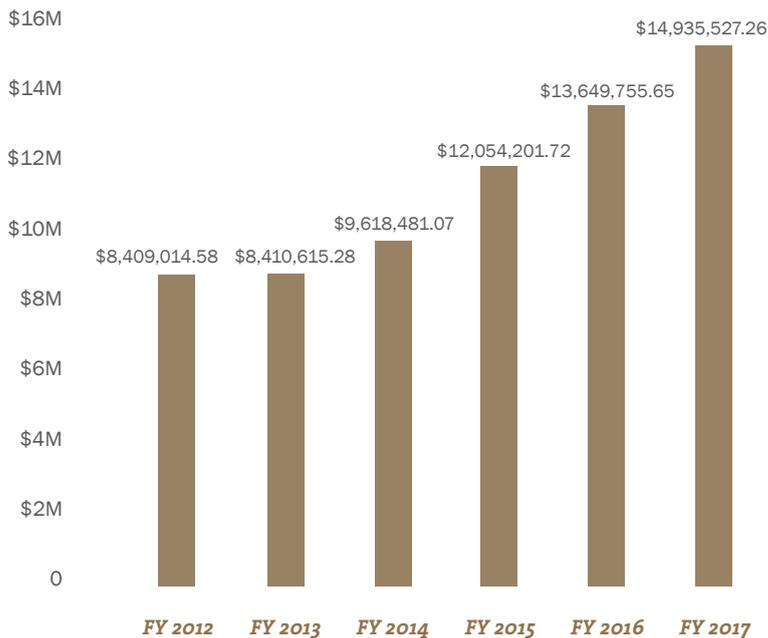
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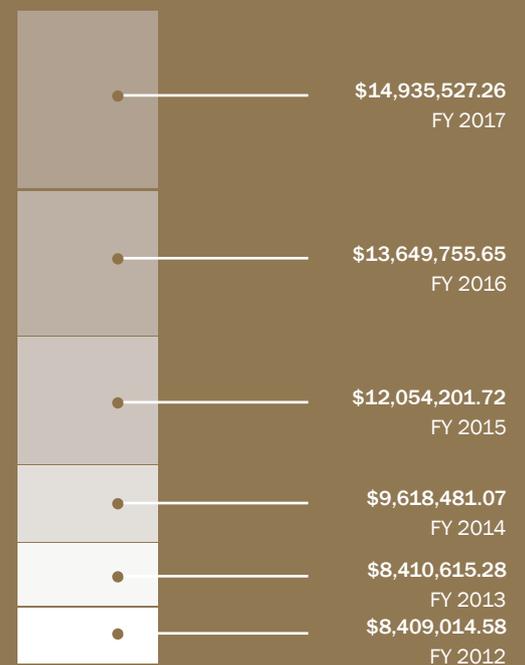
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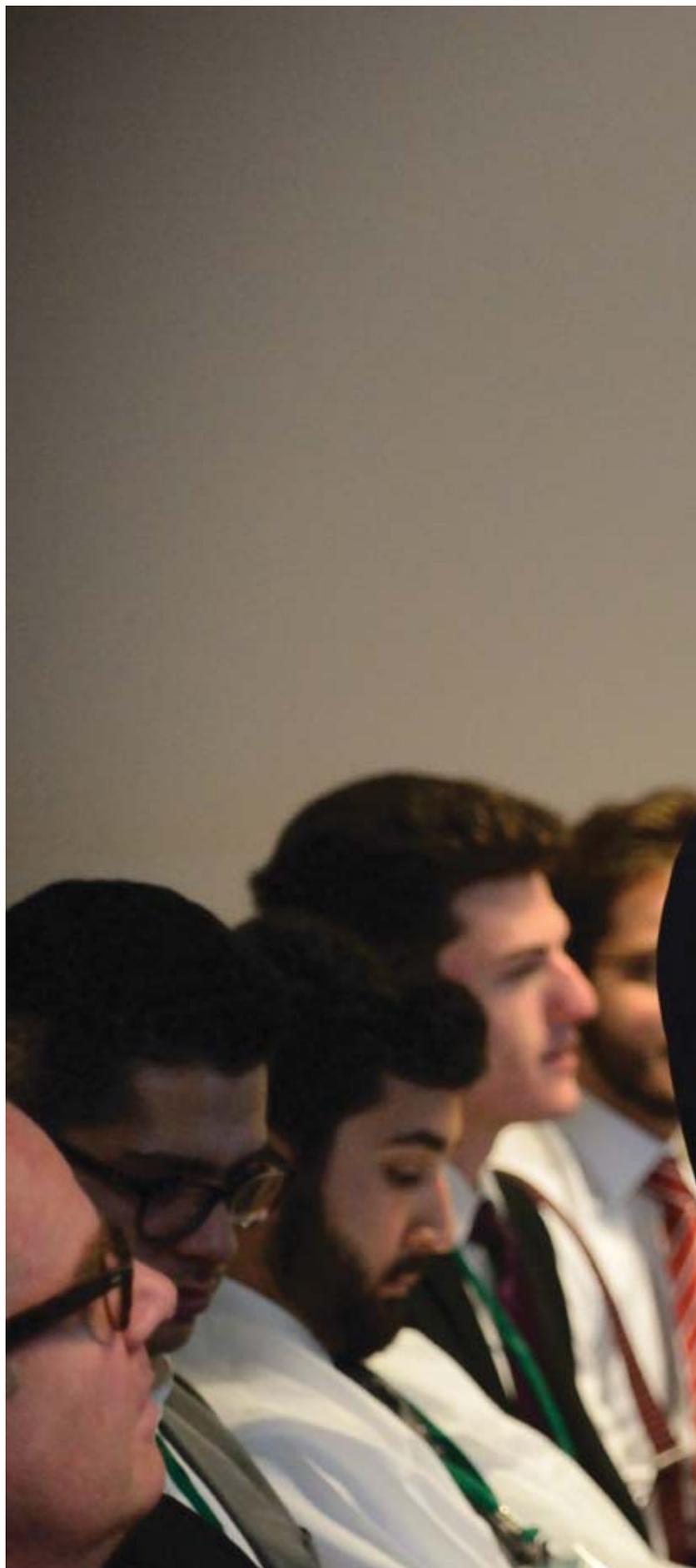
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 Mira Al Shurafa Meskawi
 Joseph G. Mhanna
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 Farah H. Mikati
 Mary-Catherine K. Mina
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 Alexandra K. Mokbel
 Yasmina H. Monzer
 Jonas R. Moorkaar
 Mohamad Mahdi B. Mortada
 Issam K. Motairek
 Josette S. Mouawad
 Bilal A. Mougharbel
 Jawad K. Mounzer
 Rana A. Mourawed
 Dana H. Mrad

Anthony K. Msan

Wajdi and Najwa Rafeh Naaman
 Dana T. Naamani
 Frederic S. Nabaa Estephan
 Jacques R. Naccache
 Lama H. Nahas
 Rita M. Nahoul
 Stephanie E. Nakhle
 Kephany A. Nalbandian
 Omar F. Nammour
 Lina I. Nasr
 Rita Saliba Nasr
 Christine G. Nasrallah
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 Jessica H. Nassar
 Lea Maria A. Nassar
 Najib K. Nassar
 Nour Nasser- Alhusseiny
 Antoine E. Nehme
 Celine E. Nehme
 Sossy and Hagop Jack Nercessian
 Ralph R. Njeim
 Sarah R. Nohra
 Marwa O. Noueihad

Patrick O. Odicho
 Omar S. Osta
 Marouane Oueslati

Chrystel S. Pawly
 David Pengel
 Julia Rahib Petry

Carolyn and Thomas Phillips
 Aida Awar Porteneuve

Hind N. Raad
 Rami A. Rabeh
 Dana A. Radwan
 Natalie Rafeh Chamaa
 Aya A. Rahal
 Ghaydaa H. Rahal
 Lama H. Rahal
 Rasha B. Rawas
 Robert and Janie Rees-Miller
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 Vahe V. Sarkis
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 Omar A. Shehab
 Ziad J. Shehab
 Nisreen M. Shreideh
 Alaa J. Sleiman
 Mariam K. Sobh
 Grace Mary N. Souaid
 Najib S. Soueidan
 Farah M. Srouf
 Suliman M. Suliman

Mohammad E. Tabsh
 Rinade R. Taha El Baba
 Youssef J. Taher
 Daniel M. Tamer

Sarah Lynn F. Tanios
Lara A. Tannir
Nour J. Tannir
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Maria G. Tannous
Rita B. Taouk
Yolla J. Taoum
Vera V. Tavoukjian
Christine M. Tenkarian
Robert W. Thabit
Violetta D. Tohme
Armand Nareg M. Torsarkissian
Nathalie N. Touma

Ghida M. Wahab
Hala T. Wahab
Gracy E. Wanna

Luigi M. Yammine
Rami A. Yammine
Mariam I. Yassin
Paola A. Younes
Samir Younes

Rim K. Zaazah
Hussam R. Zabalawi
Amanda M. Zahran
Rana O. Zareef
Mohamad A. Zayat
Hiba J. Zein El Deen
Ali H. Zein
Lina Zeine
Rawan M. Zeineddine
Zeina H. Zeineddine
Salim B. Zeini



Gift-in-Kind Donors

The following are donors who supported LAU through gifts in-kind during Fiscal Year 2017, which spanned from September 1, 2016 to August 31, 2017.

AC Holding
Alliance Electronics Sal

Capelli New York

DHL SNAS
Diffa Group
Dunkin' Donuts

Edde Travel
Embassy of Brazil in Beirut

InterLink Sal
iSTYLE
Italian Cultural Institute

Khoury Home Appliances

Libanlait s.a.l.
Librairie du Liban - Publishers

Municipality of Jbeil

Pikasso

Sabra Group
Societe Moderne Libanaise de Commerce
Switzerland Embassy in Lebanon

Victory Byblos Hotel & Spa

Hiba M. Wehbe





Naming *Facilities*

Naming opportunities are a unique way to make an impact at LAU because they give supporters a chance to name tangible entities such as buildings and public spaces, individual rooms and suites, and more. There are also opportunities to name intangible entities such as schools, chairs, programs, positions, scholarships, and endowments.

Gifts towards naming an intangible entity can vary widely, however contributions towards naming a facility ranges from \$2,000 to \$2,500 per square meter, which is determined by the space's functionality, visibility, and technological components. Whatever our supporters' choose, philanthropic naming provides recognition that creates a lasting legacy.



The following are facilities named in honor of LAU's generous supporters.

Abdul Salam Bou-Azza Al-Gezairi Building
 Adelaide Bahu (Vincenti) Lecture Hall
 Adnan Kassar School of Business
 Ahmad & Suad Juffali Business & Technology Library
 Albert & Claire Matta Conference Room
 Alice Ramez Chagoury School of Nursing
 Alwaleed Bin Talal Humanitarian Foundation Cafeteria Renovation, Byblos Campus
 Alwaleed Bin Talal Humanitarian Foundation Road Construction, Beirut Campus
 Amal Issa Hourani Lounge
 Antoun Nabil Sehnaoui-SGBL Bank Athletic Center

Bassil Hall
 Bou-Azza Al-Gezairi Building

Chafic Balaa Theater at Abdul Salam

Dr. Najla W. Attieh Conference Room
 Dunia & Naji Boulos Auditorium

Edgar & Daniele de Picciotto Lobby
 Edward Abi Ghosn Internal Combustion Engines Lab
 Essam Fayez Makarem Suite

Fouad El-Abd Nutrition Lab
 Fouad Makhzoumi Center for Innovation
 Frem Civic Center

Georges & Raymond Audi Executive Business Hall
 Ghada Daniel Boulos Lecture Hall
 Gilbert and Rose-Marie Chagoury Health Sciences Center
 Gilbert and Rose-Marie Chagoury School of Medicine

Irwin Hall

Jacques Saade Lobby at LAU Medical Center-Rizk Hospital
 Jamil B. Iskandar Conference Room
 Jawdat R. Haydar Memorial Study Room

LAU Alumni Association Abu Dhabi Chapter Computer Center
 LAU Alumni Association Beirut Chapter Classroom
 LAU Alumni Association Dubai & Northern Emirates Chapter Dean's-Conference Room
 LAU Alumni Association Riyadh Chapter Classroom

Midis Group Student Computer Center
 Mohammad and Mona Safadi Fine Arts Building

Nicol Hall

Rima Hourani Exhibition Room
 Riyad Nassar Library
 Roy Samir Badro Computer Lab

Sage Hall

Selina Korban Auditorium
 Semaan Melkan Bassil Hall
 Shannon Hall
 Sheikh Zayed Bin Sultan Al Nahyan Hall

Talal and Maha Shair Engineering Floor
 The Therese Nehme Tohme and Sonia Rizk Hall

Wadad Said Khoury Student Center
 Wadih & Najibe Atiyah Computer Center
 Waleed J. Iskandar Classroom
 Walid A. Mroueh Conference Room
 William Stoltzfus Reference Library

Zakhem Engineering Hall

The following are supporters who have contributed to naming facilities at LAU.

Abdul Aziz Al-Massaed
 Alumni Association, Beirut Chapter
 Alumni Association of July 5, 1994

Chicago Presbyterian Society

Dubai and Northern Emirates Alumni Chapter

Ellen Bader Sabra

Hajkan A. Malhas
 Hayat and Ramzi Sanbar
 Huntington Presbyterian Society

Indiana Synodical Society

Katherine Sabri Karagulla

Mary E. Wacner
 Minnesota Synodical Society
 Missouri Synodical Society

Nebraska Synodical Society

Ohio Synodical Society

Pennsylvania Synodical Society

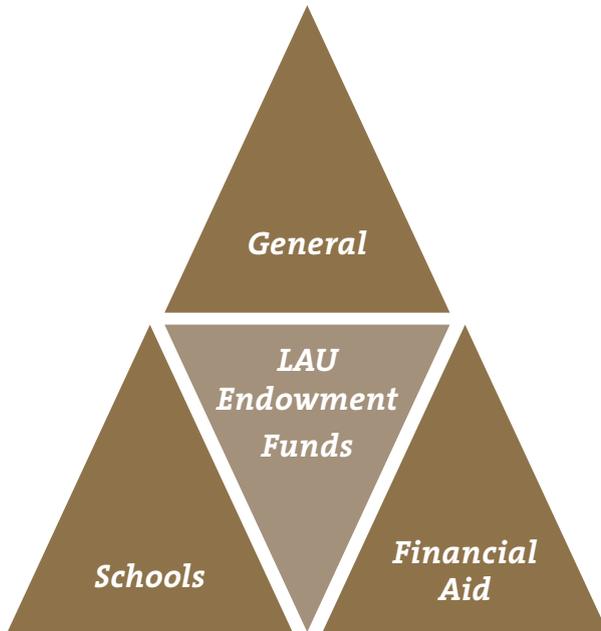
Samia Salloum Khoury, Renee Salloum
 Cambell, Hiam Salloum Habiby, Noha
 Salloum Sarkis, Salam Salloum Samara
 Suad Husseini Juffali

USAID/ASHA

Wassef Pasha Bisharat

Zahia Touma Battershill

Endowments



Endowments, whether money or financial assets, are donated with the intent of being invested to grow the principal and provide additional income for future investing and expenditures. For universities around the world -- including LAU -- endowments are vitally important as they provide permanent, self-sustaining sources of funding that create stability, flexibility, and opportunity for the long-term.

More specifically, through endowments, LAU is able to create a safety net for any unforeseen circumstances as well as extra resources to help support critical areas such as scholarships and financial aid, campus expansion needs, and any unexpected operational expenses.

LAU's endowment is divided into three different funds: general, schools, and financial aid. With the growing economic challenges faced by students and their families, financial aid is the biggest endowment that requires the most support.

Supporters can contribute to an existing endowment fund or establish their own with a minimum starting gift of \$25,000. This allows donors to ensure their contributions will make a lasting impact for many years to come and touch countless lives.

At the close of Fiscal Year 2017, LAU's investment portfolio -- which encompasses endowments -- closed at approximately **\$492 million, a gain of 13%**. To ensure a financially sound future for the university, the Office of Development continues to seek endowment gifts while the investment committee, finance and investment offices, and investment consultants focus their attention on winning strategies while monitoring diligently the endowment portfolio, assessing market conditions, and building a strategic asset allocation mix and robust manager selection processes.



LAU Endowed Scholarship Funds

The following funds were established to provide ongoing financial aid to needy and deserving students.

Abdallah Yabroudi Endowment Scholarship Fund
AbdelRahman Ismail El-Khalil Memorial Endowment Scholarship Fund
Abdul Aziz Shakhashir Endowment Scholarship Fund
Abdul Ghani and Inayat Hammour Endowment Scholarship Fund
Abdulaziz Al-Turki Endowment Scholarship Fund
Adelaide Bahu Endowment Scholarship Fund
Adma Nakhoul Shakhashiri Memorial Endowment Scholarship Fund
Ahmad and Suad Juffali Endowment Scholarship Fund
Ahmad Finj Endowment Scholarship Fund
Aida and Michel Nasser Endowment Scholarship Fund
Aida Gosaynie Salloum Endowment Scholarship Fund
Aida Haddad and Daughters Endowment Scholarship Fund
Albert Abela Memorial Endowment Scholarship Fund
Albert and William Kanaan Endowment Scholarship Fund
Alex Fauti Bouri Endowment Scholarship Fund
Anglo Lebanese Cultural Foundation Endowment Scholarship Fund
Anis and Hind Murad Endowment Scholarship Fund
Anthony R. Abraham foundation Endowment Scholarship Fund
Aref and Helena Jabbour Endowment Scholarship Fund
Argent Maksoud Nasser Memorial Endowment Scholarship Fund
Arthur Gabriel Medical Endowment Scholarship Fund
Assadour & Elize Konialian and Zabelle Bezdikian Memorial
Endowment Scholarship Fund
Ayoub Hamad Rafah Endowment Scholarship Fund

Badie Boulos Memorial Endowment Scholarship Fund
BB Energy Endowment Scholarship Fund
Bertha and Michael Nakhleh Haddad Endowment Scholarship Fund
Bishara M. Lorenzo Endowment Scholarship Fund
Boodai Group of Co. Endowment Scholarship Fund
Brummana High School Cultural Society Endowment Scholarship Fund

Charbel Khairallah Endowed Award of Excellence in Engineering

Dany Hamchaoui Memorial Endowment Scholarship Fund
Dar As-Siyassah Endowment Scholarship Fund
Darwish Engineering Endowment Scholarship Fund
Diana Tamari Sabbagh Memorial Endowment Scholarship Fund
Distinguished Board of Trustees Endowment Scholarship Fund
Don and Nancy Mafrige Endowment Scholarship Fund
Donald Rynne Endowment Scholarship Fund
Dr. Charles Elachi Endowment Scholarship Fund
Dr. Hassan Mehio Endowment Scholarship Fund
Dr. Nadim and Noura Daouk Endowment Scholarship Fund

E.A. Juffali Endowment Scholarship Fund
Edgar and Danielle de Picciotto Endowment Scholarship Fund
Edith Newton Memorial Endowment Scholarship Fund
Edward I. Chammas Endowment Scholarship Fund
Edward Y. Elias Endowment Scholarship Fund
Elias and Ferial Baz Endowment Scholarship Fund
Elias and Leila Mezzawi Endowment Scholarship Fund
Emile and Rima Lamah Endowment Scholarship Fund
Emirates Computer Endowment Scholarship Fund
Ethel Stoltzfus Memorial Endowment Scholarship Fund
Eva Kotite Farha and Peter Farha Endowment Scholarship Fund

Fahed Nayef Dabbous Endowment Scholarship Fund
Farid and Milia Nassar Endowment Scholarship Fund
Farida Jaber Al Rayes Endowment Scholarship Fund
Fawzi Kawash Endowment Scholarship Fund
Frances M. Gray Memorial Endowment Scholarship Fund
Frank and Margaret Bitar Memorial Endowment Scholarship Fund
Fred and Emily G. Arrigg Endowment Scholarship Fund

Gabriel Maliha Endowment Scholarship Fund
Gala Dinner Endowment Scholarship Fund
Gale McDonald Endowment Memorial Scholarship Fund
George and Raymond Audi Endowment Scholarship Fund
George Saadeh Endowment Scholarship Fund
George William Hajjar Memorial Endowment Scholarship Fund
Ghada Daniel Boulos Endowment Scholarship Fund
Ghassan Ibrahim Shaker Endowment Scholarship Fund
Ghia Saidi Saad Endowment Scholarship Fund

Halim Boutros Shebaya Endowment Scholarship Fund
Hamad Rafah Memorial Endowment Scholarship Fund
Hanan Abou Ghazaleh Endowment Scholarship Fund
Hanneh Salim Zakhem Memorial Endowment Scholarship Fund
Hassib and Haas Mroue Memorial Endowment Scholarship Fund
Hazem F. Aswad Endowment Scholarship Fund
Helen Ghosn Nassar Endowment Scholarship Fund
Henry and Elda Mirna Sarkissian Endowment Scholarship Fund
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Fund
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Jad and Yvonne Kabban Endowment Scholarship Fund
 James and Arthur Gabriel Endowment Scholarship Fund
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Kamil Shaheen Al Rayyes Memorial Endowment Scholarship Fund
 Kanan and Hanan Hamzeh Endowment Scholarship Fund
 Karen Lorenz Ziadeh Endowment Scholarship Fund
 Karim Fayeze Saab Memorial Endowment Scholarship Fund
 Kevork Toroyan Endowment Scholarship Fund
 Khaled and Chafica Omari Endowment Scholarship Fund
 Khalid and Sossy Nasr Endowment Scholarship Fund

Lana Ghandi Halabi Endowment Scholarship Fund
 Latifa Kosta Endowment Scholarship Fund
 LAU / BoB Affinity Card Endowment Scholarship Fund
 LAU Alumni Association - Abu Dhabi Chapter Endowment
 Scholarship Fund
 LAU Alumni Association - Beirut Chapter Endowment Scholarship
 Fund
 LAU Alumni Association - Damascus Chapter Endowment
 Scholarship Fund
 LAU Alumni Association - Dubai and Northern Emirates Chapter
 Endowment Scholarship Fund
 LAU Alumni Association - Ghana Chapter Endowment Scholarship Fund
 LAU Alumni Association - Jordan Chapter Endowment Scholarship Fund
 LAU Alumni Association - Kuwait Chapter Endowment Scholarship Fund
 LAU Alumni Association - Oman Chapter Endowment Scholarship Fund
 LAU Alumni Association - Qatar Chapter Endowment Scholarship Fund
 LAU Alumni Association - Riyadh Chapter Endowment Scholarship Fund
 LAU Alumni Association - SA Eastern Province Chapter Endowment
 Scholarship Fund
 LAU Alumni Association - Athens Chapter Endowment Scholarship Fund
 Leila Kurban Barkett Memorial Endowment Scholarship Fund

Maggie Kutteh Ghattas Endowment Scholarship Fund
 Maha Kaddoura Endowment Scholarship Fund
 Mahmoud Alghanim Endowment Scholarship Fund
 Mahmoud Khalil Saab Memorial Endowment Scholarship Fund
 Marwan Toufic Assaf Endowment Scholarship Fund
 Marwan Walid Nasr Memorial Endowment Scholarship Fund
 Maya Begdache Char Endowment Scholarship Fund
 Mazen and Gisele Nazzal Endowment Scholarship Fund
 McSwiney-Mead Corporation Endowment Scholarship Fund
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 Mohamad Nasser Endowment Scholarship Fund
 Mohamad Safadi Endowment Scholarship Fund
 Mohamed Harasani Endowment Scholarship Fund
 Monzer Hourani Endowment Scholarship Fund
 Mouna Jamal Haraoui Endowment Scholarship Fund
 Mounir Khatib Endowed Engineering Scholarship Fund

Nadim Said Khalaf Endowment Scholarship Fund
 Nafez Jundi Endowment Scholarship Fund
 Naim Nasser Endowment Scholarship Fund
 Najib Musa Nimah Endowment Scholarship Fund
 Nancy and Joseph G. Jabbra Endowment Scholarship Fund
 Nariman Abou Ghazaleh Endowment Scholarship Fund
 Nasr Khnaisser Endowment Scholarship Fund
 National Paper Products Company Endowment Scholarship Fund
 Nehme and Therese Tohme Endowment Scholarship Fund
 Nicolas and Abba Chammas Endowment Scholarship Fund
 Nicolas Choueiri Endowment Scholarship Fund
 Norah Abdulrahman Alissa Endowment Scholarship Fund

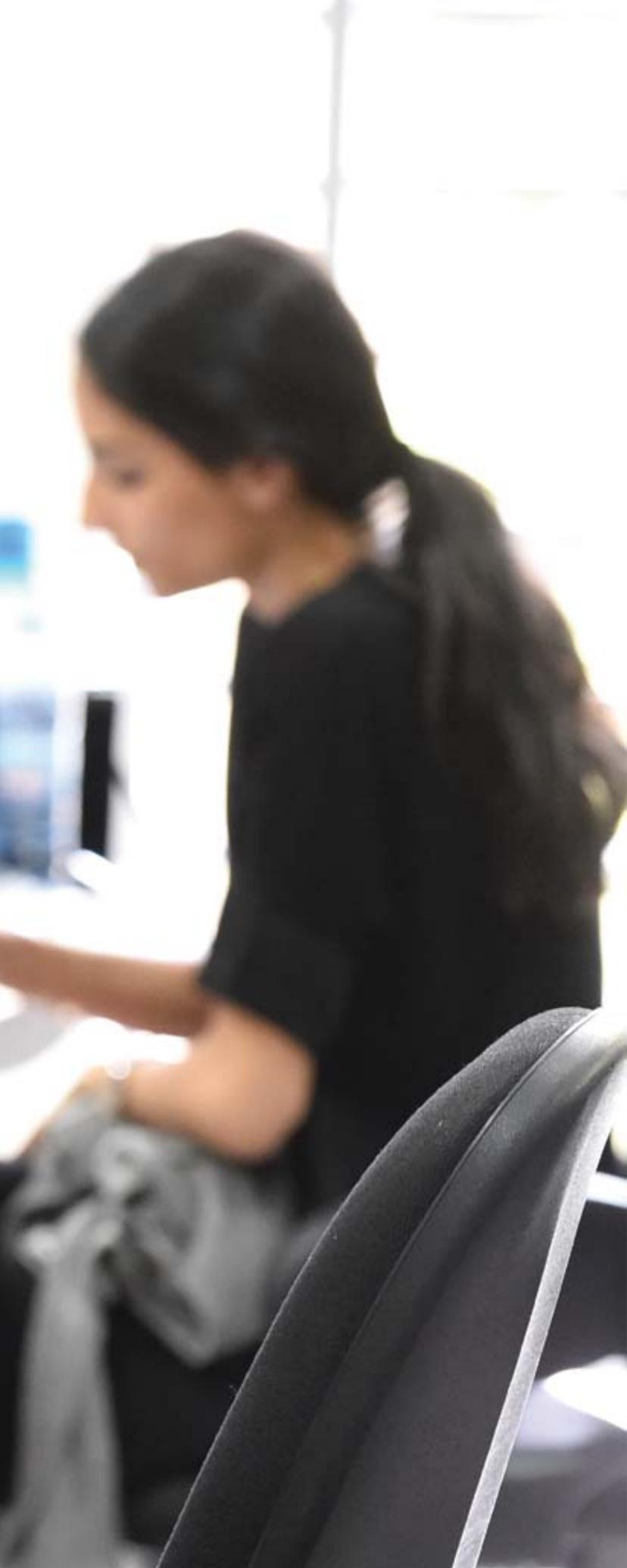
Paul Youssef Abou Khater Memorial Endowment Scholarship Fund
 PepsiCo International Endowment Scholarship Fund
 Pierre and Maya Choueiri Endowment Scholarship Fund
 President's Scholarship Endowment

Rabab Al Sadr Endowment Scholarship Fund
 Rafik Bahauddin Al-Hariri Memorial Endowment Scholarship Fund
 Ragheb Alameh Endowment Scholarship Fund
 Ramzi and Saeda Dalloul Endowment Scholarship Fund
 Ramzi Asfour Memorial Endowment Scholarship Fund
 Ray Irani Education Endowment Scholarship Fund
 Rev. Samuel Habib Memorial Endowment Scholarship Fund
 Rhoda Orme Memorial Endowment Scholarship Fund
 Rifaat El-Nimer Memorial Endowment Scholarship Fund
 Riyadh F. Nassar Endowment Scholarship Fund
 Rizk Rizk Endowment Scholarship Fund
 Robert and Mabel Bitar Memorial Endowment Scholarship Fund
 Roger and Joumana Sahyoun Endowment Scholarship Fund
 Rose Ghourayyeb Endowment Scholarship Fund
 Rose Shehade Jabbra and George Khalil Jabbra Endowment
 Scholarship Fund
 Roudayna Geadah Nehme Endowment Scholarship Fund
 Rushdi Daye Endowment Scholarship Fund

Salim and Laudy Baz Memorial Endowment Scholarship Fund
 Salwa C. Nassar Memorial Endowment Scholarship Fund
 Salwa Tuma Mayassi Endowment Scholarship Fund
 Sami and Annie Simonian Totah Endowment Scholarship Fund







Samih Barbir and Mounira Barbir Naamani Endowment
Scholarship Fund

Sara Khatib Endowment Scholarship Fund

Selim Lawi Endowment Scholarship Fund

Selina Korban Memorial Endowment Scholarship Fund

Sheikh Abdallah Fouad Endowment Scholarship Fund

Sheikh Ismail Abudawood Endowment Scholarship Fund

Sheikh Nasser Sabah Al-Ahmad Al-Sabbah Endowment Scholarship
Fund

Simon Siksek Endowment Scholarship Fund

Suad Wakim Kesler Memorial Endowment Scholarship Fund

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Suliman S. Olayan Memorial Endowment Scholarship Fund

Taha Hassiba Endowment Scholarship Fund

Taline and Edmond Avakian Endowment Scholarship Fund

Tamari Foundation Endowment Scholarship Fund

Tony Nagib Najjar Endowment Scholarship Fund

Toufic and Victoria Haddad Memorial Endowment Scholarship Fund

Wadih and Gertrude Jordan Endowment Scholarship Fund

Walid Attieh Endowment Scholarship Fund

William Stoltzfus Memorial Endowment Scholarship Fund

Youssef A. Alghanim and Sons Endowment Scholarship Funds

Yvonne Shehadeh and Son Walid Jamil Shehadeh Endowment
Scholarship Fund

Zafer and Tonia Chaoui Endowment Scholarship Fund

Ziad and Lina Cheikh Endowment Scholarship Fund



Annual Scholarships

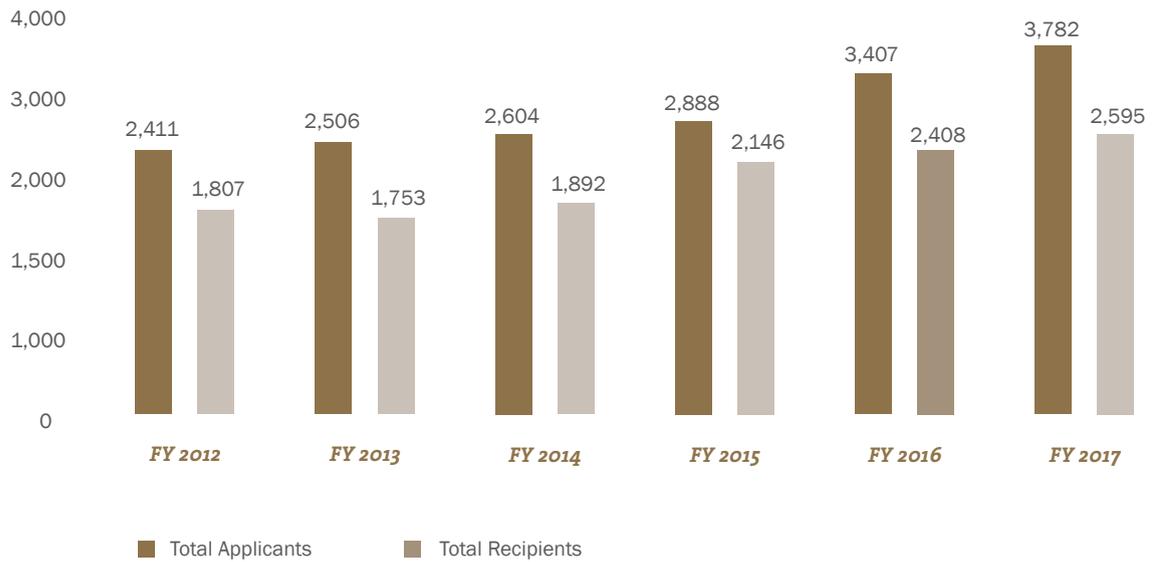
Gifts towards LAU's various annual scholarship funds provide the university with the resources needed to maintain its promise of making a university education a reality for countless deserving students. These gifts are disbursed during the year in which they are donated, and help to sustain and expand scholarships so that as many possible financially challenged students have the opportunity to experience the greatness of an LAU education.

During Fiscal Year 2017, LAU provided **\$14.9 million in need-based financial aid** to **2,595 deserving students**, much of which came from generous donors who contribute towards annual scholarships.

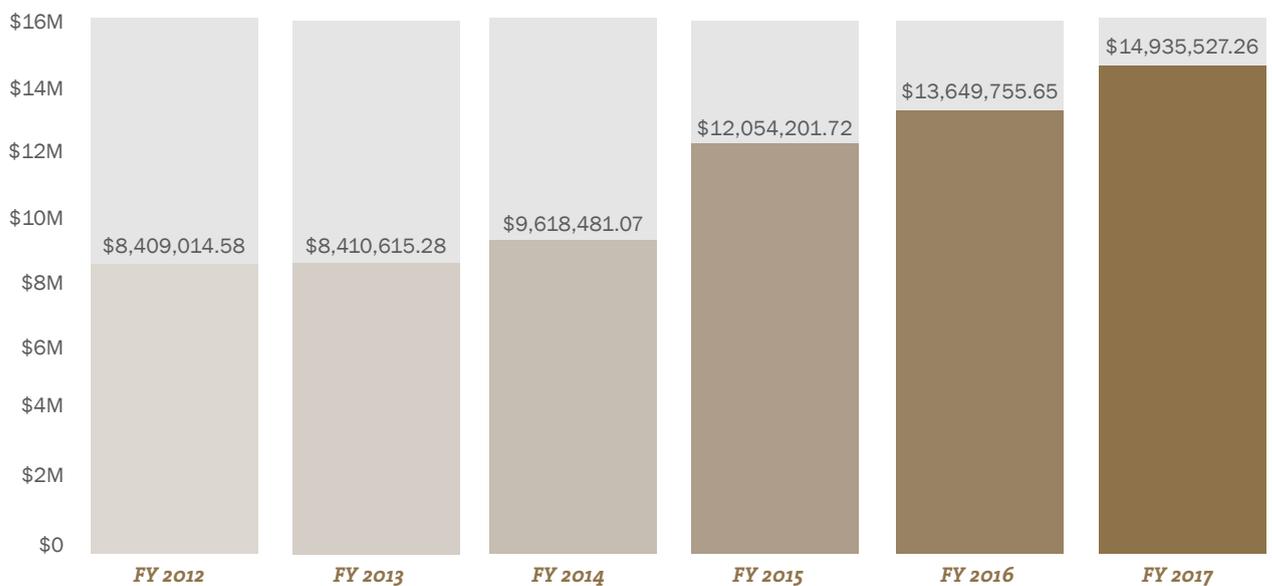
Essentially, annual scholarship gifts have a vital and immediate impact on students who might otherwise not be able to afford a university education. In turn, LAU's ability to provide generous scholarship and financial aid packages ensures the institution attracts the best and brightest youth.

Gifts of any amount towards scholarships and endowments are greatly appreciated, especially given that the number of need-based applicants far exceeds the recipients. To this end, supporters can donate any amount they wish, but they also have the unique opportunity to name an annual scholarship grant to memorialize a loved one or honor a family name. These named annual scholarship grants can be established with a minimum gift of \$1,000.

Need-Based Financial Aid Applicants and Recipients



Amount of Need-Based Financial Aid Awarded



LAU Annual Scholarship Grants

The following annual, merit, designated grants, and awards were established to support the Financial Aid Program to benefit needy and deserving students during Fiscal Year 2017, which spanned from September 1, 2016 to August 31, 2017.

Abdallah Yabroudi Designated Scholarship Grant
Adalat & Wajih Naccash Annual Scholarship Grant
Ahmad Abou Ghazaleh Memorial Scholarship Grant
Ahmad Samir Zaabri Annual Scholarship Grant
AKSOB Annual Scholarship Grant
Al Baraka Bank Designated Scholarship Grant
Alexis & Anne-Marie Habib Foundation Designated Scholarship Grant
Ali Abdullah Jammal Memorial Scholarship Grant
ALMA-LAU PharmD Designated Scholarship Grant
Alumni Association Oman Chapter Annual Scholarship Grant
Alumni Association Toronto Chapter Annual Scholarship Grant
Anna Hopshe Mitchell Memorial Scholarship Award
Anonymous Education Annual Scholarship Grant
Anonymous Nursing Scholarship Grant
Association for Specialization and Scientific Guidance Designated Scholarship Grant
Association Philippe Jabre Designated Scholarship Grant
Azeez Shaheen Annual Scholarship Grant

Badre Shaheen Award for Nursing Students
Balsam Al Khalil Annual Scholarship Grant
Bank of Beirut Annual Scholarship Grant
BB Energy Annual Scholarship Grant
BLOM Bank Annual Scholarship Grant
Byblos Bank Annual Scholarship Grant

CAT International Annual Scholarship Grant
Chady Wehbe & Hiba Yazbeck Wehbe Annual Award in Nursing
Charbel Khairallah Award of Excellence in Engineering
CMC Scholarship Grant Program

Daad Ghossoub Designated Scholarship Grant
Dar El Handasah Nazih Taleb & Partners Annual Scholarship Grant
Dima Healthcare Nursing Annual Scholarship Grant

El Khalil Foundation Annual Scholarship Grant
Elie Kai Annual Scholarship Grant
Elie Moussa Annual Scholarship Grant
Engineering Students' Emergency Relief Fund

Frank & Margaret Bitar Memorial Annual Scholarship Grant

Ghada Qaddumi Annual Scholarship Grant

Hajj Abdel Rahman Jamil Hammoud Designated Scholarship Grant

Jamal Jawhari Designated Scholarship Grant

Kamil Sarieddine Designated Scholarship Grant

LAU Alice Ramez Chagoury School of Nursing Annual Scholarship Grant
LAU School of Arts & Sciences Annual Scholarship Grant
Leila Mahmoud Annual Scholarship Grant
LIFE Annual Scholarship Grant

Mario Tohme Annual Scholarship Grant
Mary Taylor Alexander Annual Scholarship Grant
Medicap Annual Scholarship Grant
MEPI/ Tomorrow's Leaders Scholarship Program
MIDIS Group Annual Scholarship Grant
Mike Ahmar Designated Scholarship Grant
Moussa Charaf Designated Scholarship Grant

Nabil Zouheir Haddad Annual Scholarship Grant
NCSR Students Award

Peter J. Tannous Annual Scholarship Grant
Pierre Choueiri Designated Scholarship Grant

Raed Charafeddine Annual Scholarship Grant
Raef Hachache Annual Scholarship Grant
Ragheb Alameh Designated Scholarship Grant
Raja & Hani Ali Annual Scholarship Grant
Rima Hourani Designated Scholarship Grant
Rola Harb & Basel Shouly Annual Scholarship Grant
Russell J. Ebeid Annual Scholarship Grant

Sabah Haidar Khalil Designated Scholarship Grant
Said Khalaf Engineering Scholarship Grant
Sami Abi Esber Annual Engineering Scholarship Grant
Sara Huntington Smith Achievement Award
Sara Khatib Inspiration Award

Shahe Khatchadourian Annual Scholarship Grant
Sonia Hajjar Annual Scholarship Grant
Student Financial Aid Support
Suad Hoss Annual Scholarship Grant

UNRWA Designated Scholarship Grant
USAID - University Student Assistance Program
USAID Scholarship Grant

Velocity Global Designated Scholarship Grant

Walid Joumblatt Scholarship Grant

Yvonne Kabban Nursing Annual Scholarship Grant

Zahir Fansa Annual Scholarship Fund





LAU President's Fund

The following grants were established to support the Financial Aid Program to benefit needy and deserving students under the President's Fund.

A.M. Qattan Foundation President's Fund
 Abdallah Zakhem President's Fund
 Ali A. Tamimi Co. President's Fund
 LAU Alumni Association - Dubai and Northern Emirates Chapter
 President's Fund
 Antoine Frem President's Fund

Bank Audi President's Fund
 Barlow Research Associates, Inc. President's Fund
 Benta Pharma President's Fund

Camille Barkho President's Fund
 Christian Bonja President's Fund
 Claudette Moujes President's Fund
 Credit Suisse President's Fund

Diraar Y. Alghanim President's Fund

Elia Mouaness President's Fund
 Emily Nasrallah President's Fund

Fouad Makhzoumi President's Fund
 Fredrico Senno President's Fund

George Faris President's Fund
 George Zakhem President's Fund
 Georges Harik President's Fund
 Ghassan Aridi President's Fund
 Ghassan Jdeed Memorial President's Fund

Hayat B. Stein President's Fund
 Hikma Pharmaceuticals - Liban President's Fund

Imad A. El Khalil President's Fund
 Interaudi Bank President's Fund
 Ismat Rabbat President's Fund

Jamil H. Badran President's Fund
 Joseph and Claude Audi Charitable Foundation President's Fund
 Joseph Jabbra President's Fund

Kamil Saredidine President's Fund
 KidzMondo President's Fund

LABISE President's Fund
 LAU/BOB Affinity Card Community President's Fund

Madeleine and Fouad Bardawil President's Fund
 Maha Kaddoura President's Fund
 Malik's Bookshop President's Fund
 Marla Rice-Evans President's Fund

Marwan Assaf President's Fund
 Med World President's Fund
 Mersaco President's Fund

Naaman Azhari President's Fund
 Nabil Al Banna President's Fund
 Nadim Said Khalaf President's Fund
 Nagi J. Bustros President's Fund
 Nasrallah Misk President's Fund
 Nassib N. Nasr President's Fund
 National Evangelical Synod of Syria and Lebanon President's Fund
 Nehme Tohme President's Fund
 Nicolas Choueiri President's Fund
 Nizam Abdul Baki President's Fund

Omar and Sima Sawaf Graduate President's Fund

Palestine Liberation Organization Representative President's Fund
 PepsiCo International President's Fund

Rabab Al Sadr President's Fund
 Rafic Gazzaoui and Company President's Fund
 Rami El Nimer President's Fund
 Ramzi Kteily President's Fund
 Richard Abdo President's Fund
 Richard Orfalea President's Fund
 Roger and Joumana Sahyoun President's Fund

Said Khalaf President's Fund
 Salim G. Sfeir President's Fund
 Salim Shublaq President's Fund
 Samia Salloum Khouri President's Fund
 Samih Darwazah President's Fund
 Societe Moderne Libanaise de Commerce President's Fund
 Soheil Hatoum President's Fund
 Suad Juffali President's Fund

Tarek Juffali Memorial President's Fund

Wafa F. Saab President's Fund

Yusuf A. Alghanim & Sons President's Fund



“With donors’ contributions, LAU is shaping students everyday through rich curriculum, thought-provoking faculty, high-tech facilities across two campuses, and countless academic and social activities and competitions.”





Finances

FINANCIAL REPORT

Operating Revenues and Expenses, US Dollars
(September 1, 2016 - August 31, 2017)

Revenue Budget 2016-2017

	US Dollars
TUITION	135,680,185
ENDOWMENT INCOME	6,000,000
OTHER REVENUE	8,786,850
DEVELOPMENTAL GOALS	28,718,624
TOTAL	179,185,659

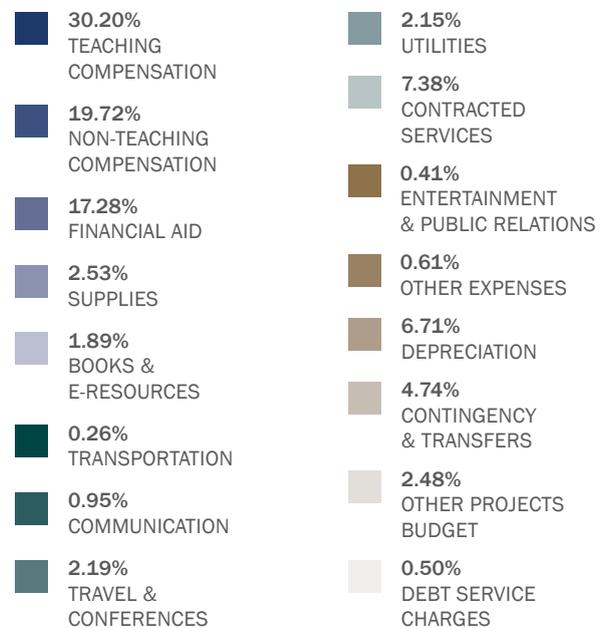
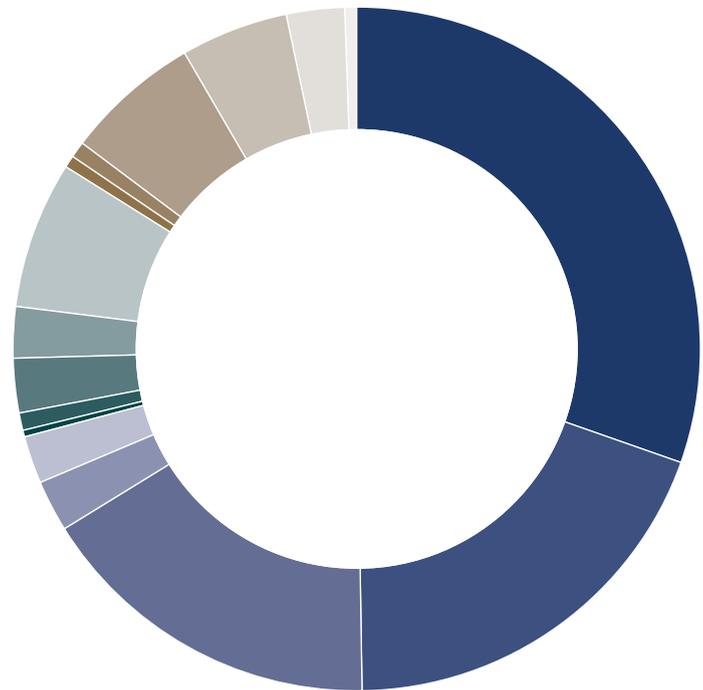


- 75.72% TUITION
- 16.03% DEVELOPMENT GOALS
- 4.90% OTHER REVENUE
- 3.35% ENDOWMENT INCOME

Expense Budget 2016-2017

US Dollars

TEACHING COMPENSATION	54,107,135
NON-TEACHING COMPENSATION	35,315,845
FINANCIAL AID	30,957,180
SUPPLIES	4,540,296
BOOKS & ELECTRONIC RESOURCES	3,393,560
TRANSPORTATION	464,195
COMMUNICATION	1,693,405
TRAVEL & CONFERENCES	3,926,100
UTILITIES	3,858,670
CONTRACTED SERVICES	13,216,409
ENTERTAINMENT & PUBLIC RELATIONS	737,563
OTHER EXPENSES	1,100,526
DEPRECIATION	12,027,715
CONTINGENCY & TRANSFERS	8,500,000
OTHER PROJECTS BUDGET	4,452,060
DEBT SERVICE CHARGES	895,000
TOTAL	179,185,659



Donations

Distribution of Gifts Raised

FUND CATEGORY	FUND DESCRIPTION	\$ AMOUNT	%
Current	Designated Scholarship Grants	1,358,630.83	8.19%
Current	Unrestricted Student Financial Aid Support	37,270.00	0.22%
Current	Named Scholarship Grants	266,310.27	1.61%
Current Government	USAID - USP Grant	6,103,214.00	36.81%
Current Government	MEPI Tomorrow's Leaders Scholarship Program	2,319,500.00	13.99%
President's	The President's Fund - for Scholarships	337,661.77	2.04%
SCHOLARSHIPS		10,422,586.87	62.87%
Plant	Naming Opportunities	3,064,000.00	18.48%
Plant	Plant Fund: Equipment Donations	469,750.00	2.83%
Plant	Plant Fund - General	4,700.00	0.03%
CAPITAL FUND		3,538,450.00	21.34%
Endowment	Endowment Fund	1,209,428.95	7.29%
ENDOWMENT FUND		1,209,428.95	7.29%
Current Grants	Grants	614,111.06	3.70%
Current Research	Research Grants	62,032.69	0.37%
Current	Current Fund: Support to Schools and to Various Activities	729,843.75	4.40%
Current	Current Fund - Unrestricted	2,725.24	0.02%
GRANTS, RESEARCH, & SCHOOL ACTIVITIES		1,408,712.74	8.50%
TOTAL RAISED DURING FISCAL YEAR 2017 (SEPT. 1, 2016 TO AUG. 31, 2017)		16,579,178.56	100%

Distribution of \$16.6 Million Funds Raised
 September 1, 2016 - August 31, 2017



- 62.87%**
SCHOLASHIPS
\$10,422,586.87
- 8.50%**
GRANTS, RESEARCH, &
SCHOOL ACTIVITIES
\$1,408,712.74
- 7.29%**
ENDOWMENT FUND
\$1,209,428.95
- 21.34%**
CAPITAL FUND
\$3,538,450.00

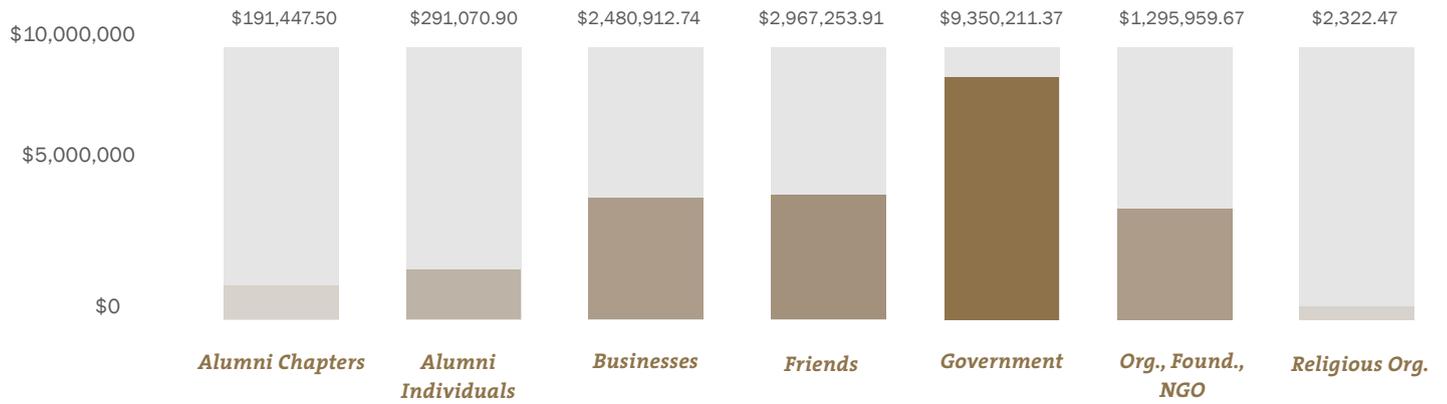
New Donors in FY 2017	604
Returning Donors in FY 2017	319



SOURCES OF GIFTS BY AMOUNT AND NUMBER OF DONATIONS

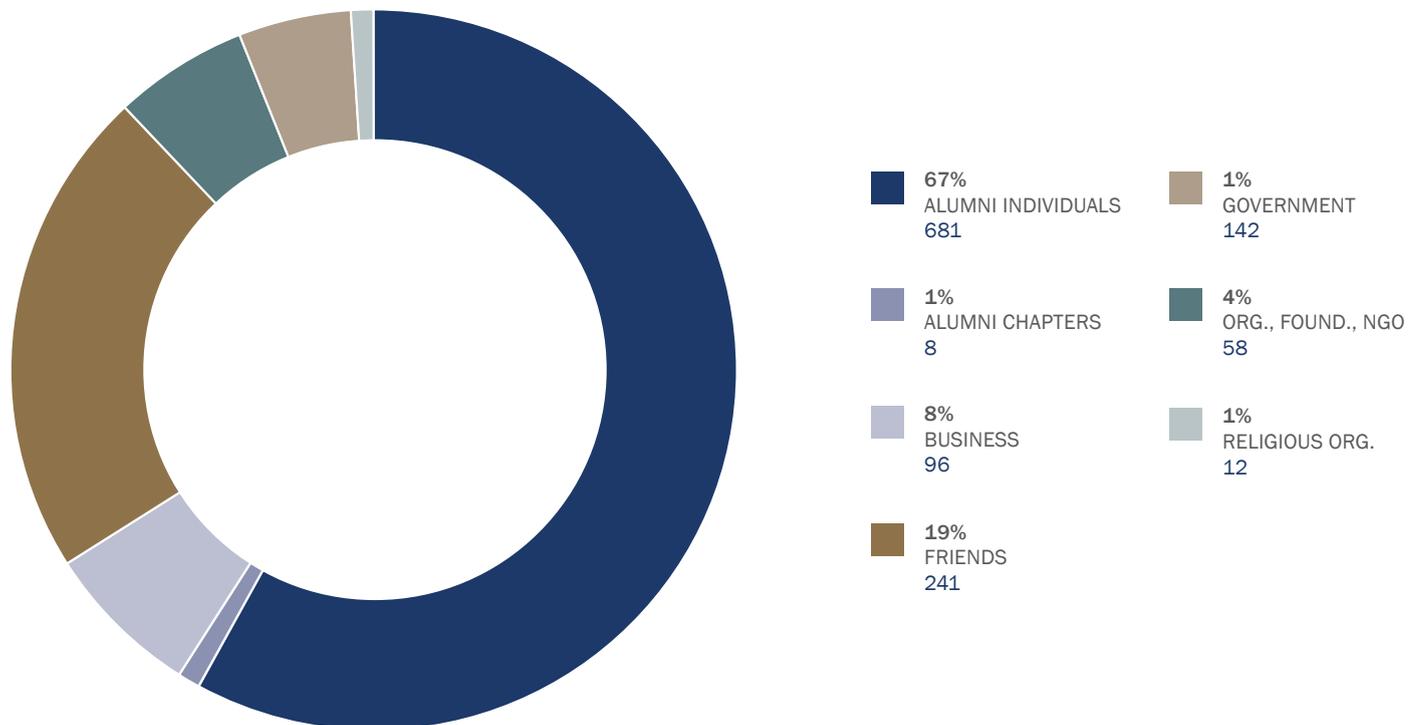
Amount of Donations by Constituency

During FY 2017, September 1, 2016 - August 31, 2017

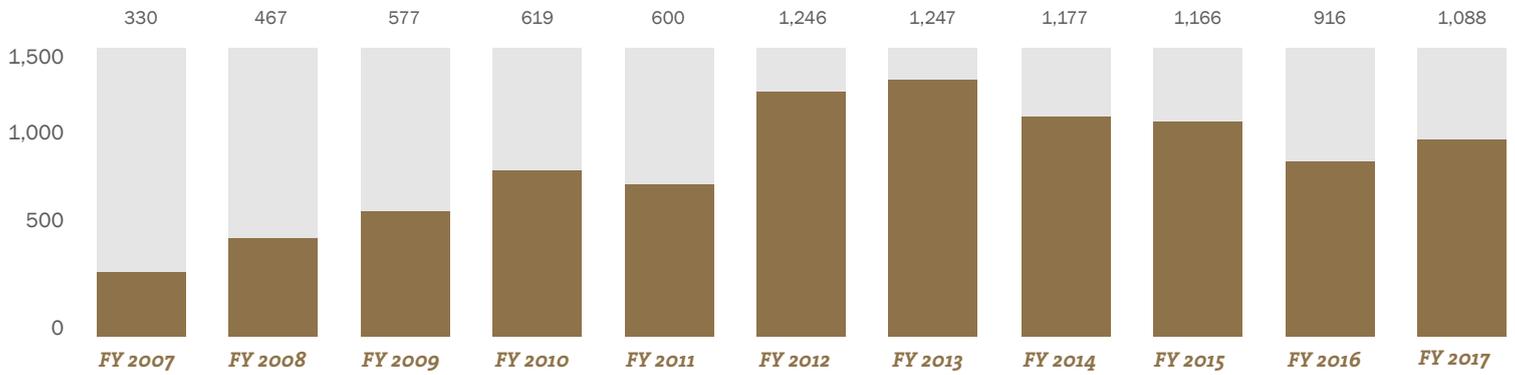


Number of Donations by Constituency

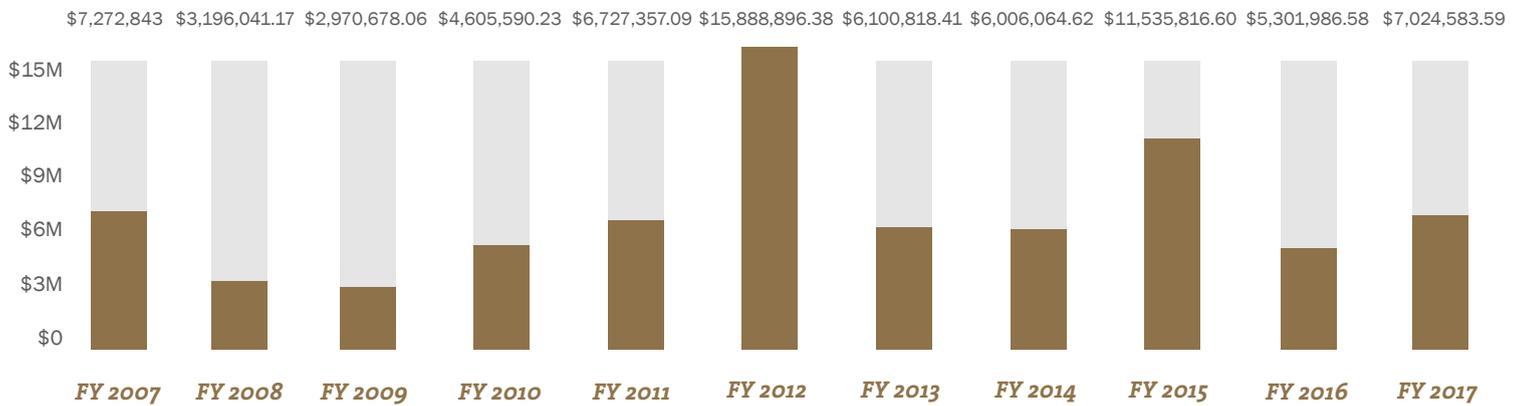
During FY 2017, September 1, 2016 - August 31, 2017



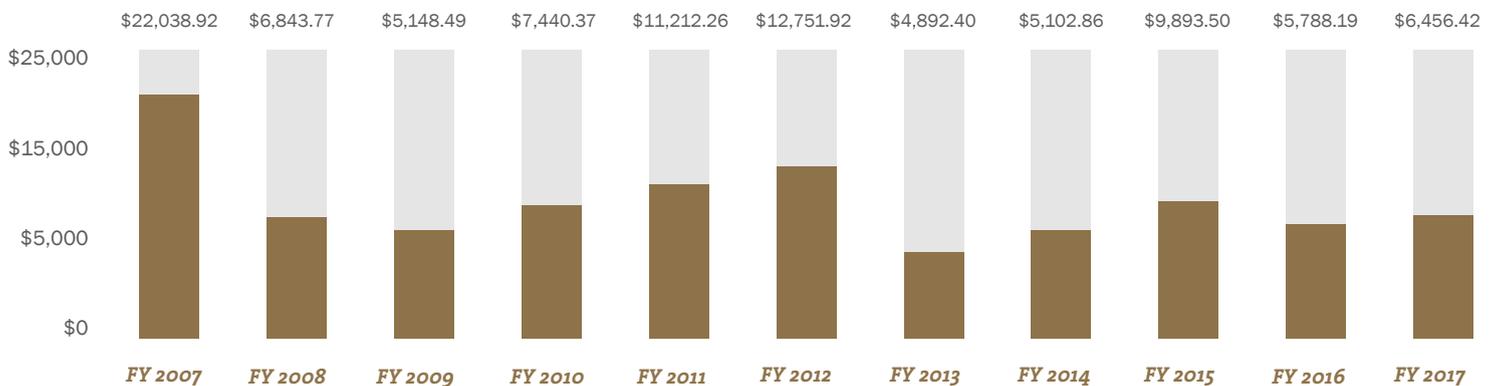
Private Support to LAU in Fiscal Years 2007-2017
Number of Donations



Private Support to LAU in Fiscal Years 2007-2017
Amount Donated

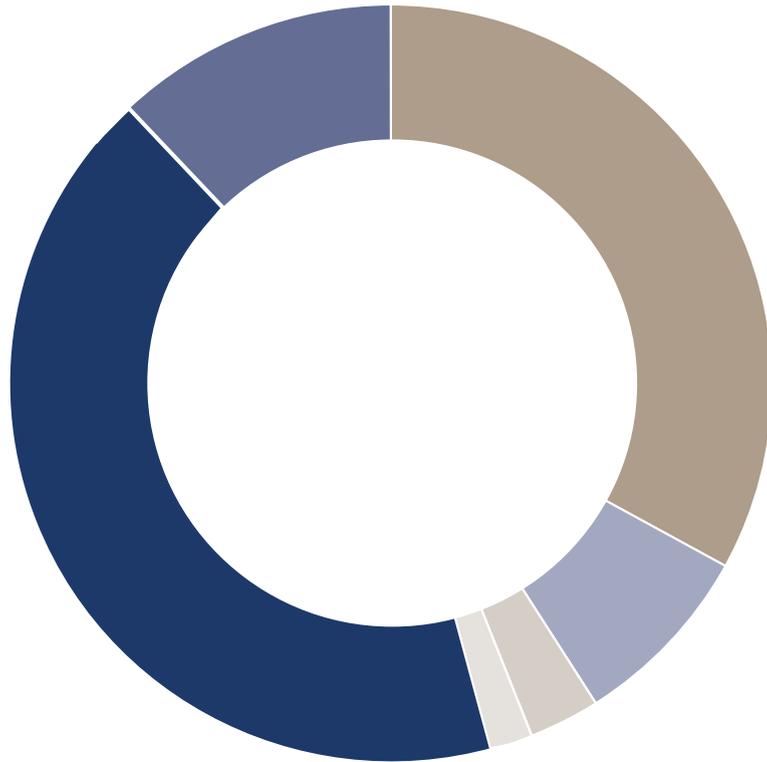


Private Support to LAU in Fiscal Years 2007-2017
Average Gift Amount



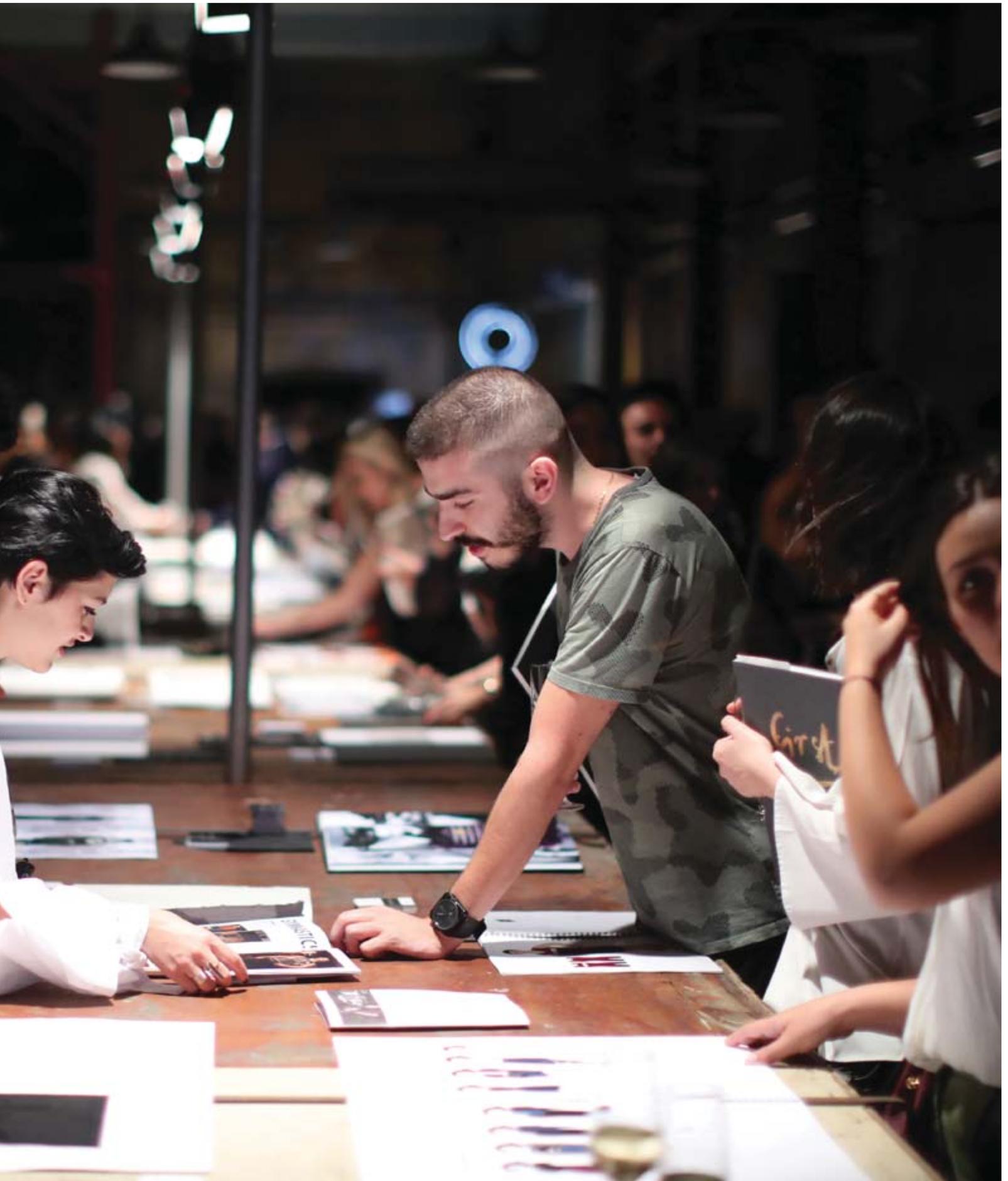
Giving by Geographic Region

*Amount of Donations by Geographic Region during FY 2017,
September 1, 2016 - August 31, 2017*



- 42%**
NORTH AMERICA/GOVERNMENT
\$8,892,437.00
- 33%**
LEBANON
\$6,120,349.77
- 12%**
EUROPE
\$462,168.40
- 8%**
MIDDLE EAST
\$648,039.25
- 3%**
NORTH AMERICA/PRIVATE
\$437,220.14
- 3%**
AFRICA
\$18,964.00







Thank You!

What we achieved could not be possible without our invaluable supporters. Together we are making an incredible impact on thousands of students. We extend our sincerest appreciation.

LAU strives to accurately list the names of all its donors for Fiscal Year 2017.

If you have any questions or name corrections, please contact the Office of Advancement Services by telephone at +961-1-786-456 ext. 1324 or email at advancement.services@lau.edu.lb.





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